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VOL. LXV., No. 8.

NEW YORK, February 20, 1904.

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The Publishers' Weekly.

FEBRUARY 20, 1904.

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PUBLICATION OFFICE, 298 BROADWAY, P. O. BOX 943, N. Y.

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NOTES IN SEASON.

A. S. BARNES & COMPANY will have ready on the 26th inst. "The Citizen," a study of the individual and the government, by Professor N. S. Shaler; "Cap'n Eri," a story of the coast, by Joseph C. Lincoln, illustrated in colors by Charlotte Weber; also, "Napoleon," a short biography, by R. M. Johnston.

BOBBS-MERRILL COMPANY will issue on March 1 "The Yoke: a romance of the days when the Lord redeemed the children of

Israel from the bondage of Egypt," by Elizabeth Miller, who has faithfully studied Wilkinson, Rawlinson and Ebers for the facts which she has worked into a story of civilization 4000 years before Christ. A beautiful Israelite maiden and an Egyptian sculptor go through many dangers, and the habits and customs of the two nations are worked into an intricate plot.

JAMES POTT & Co. will bring out this spring, besides Charles Hemstreet's historical novel, "Flower of the Fort," the following books: "Ole Time Travel," by A. Innes Shand; "In Shakespeare's England," by F. S. Boas; "Bygone London Life," by G. L. Apperson; and "The World of Animal Life," edited by Fred Smith. Three new volumes—"Alfred Tennyson," "Robert Browning" and "William M. Thackeray"—are promised in the *Bookman Biographies*. A volume on "Chester," by B. A. Windle, will begin a new series entitled *Ancient Cities*.

DODD, MEAD & Co. have just ready the following three new novels: "The Story of Susan," by Mrs. Henry Dudeney, author of "Spindle and Plough," etc.; "The Day Spring," by Dr. William Barry, author of "Arden Massiter," etc., a story in which the Paris Commune plays a part; also, "All's Fair in Love," a love story by Josephine Caroline Sawyer, author of "Every Inch a King." They have also just ready "The Influence of Pasteur on Medical Science," an address delivered before the Medical School of Johns Hopkins University by Dr. Christian Archibald Herter; "The Woodhouse Correspondence," by George W. E. Russell and Edith Sichel, a book that it is claimed will counteract a fit of the blues; also, "Cruising in the Caribbean with a Camera," by Anson Phelps Stokes, formerly vice-commodore of the New York Yacht Club, which will supplement the author's earlier volume, "Cruising in the West Indies."

CHARLES SCRIBNER'S SONS have just ready a timely book in Angus Hamilton's work on "Korea," an absolutely up-to-date description of Korea and its people by a London newspaper correspondent who has just been over the field for the purpose. The important facts of the present international complications are prominently dealt with, as well as the more general facts of the country, its history, arts, customs, scenery, and the like. An interesting and very valuable feature just now is a map, specially prepared for this book, which brings out the situation as it really is. There is also summed up the forces and the comparative strength of the two contending nations, gathered from information secured on the spot as well as from the highest official sources. In a few weeks they will bring out a new novel by Mary Tappan Wright, the author of "Aliens," to be entitled "The Test;" also, a novel of American Navy life, entitled "Peace and the Vices," by Anna A. Rogers, author of "Sweethearts and Wives," the action of which begins in Washington, moves to Japan, where the principal episodes take place, and ends on a ranch in California, on the eve of the war with Spain.

WEEKLY RECORD OF NEW PUBLICATIONS.

The prices of *net* books published under the rules of the American Publishers' Association are preceded in this list by a double asterisk **, and the word *net* follows the price. The prices of *fiction* (not *net*) published under the rules are preceded by a dagger †. The prices of *net* books not covered by the rules, whether published by members of the American Publishers' Association or not, are preceded by a single asterisk, and the word *net* follows the price.

The abbreviations are usually self-explanatory. *c.* after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked *c. ed.*; translations, *c. tr.*; *n. p.*, in place of price, indicates that the publisher makes no price, either *net* or *retail*, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: *A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.*

Sizes are designated as follows: *F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (2mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. (48mo: 10 cm.).* *Sq., obl., nar.,* designate square, oblong, narrow books of these heights.

Adams, Ambrose. The story of Jesus Christ. Bost., Marlier & Co., Ltd., [1903.] c. 271 p. il. 16°, pap., 40 c.

Adventures of Elizabeth in Rügen, by the author of "Elizabeth and her German garden." N. Y., Macmillan, 1904. c. '04. 5+299 p. map, D. cl., \$1.50.

The author of "Elizabeth and her German garden" gives another chapter in her varied life. In the afternoon of a warm July day, she started with her maid and coachman to drive around Rügen, one of Germany's largest islands, lying in the Baltic Sea. Eleven days are spent in making the journey and visiting its queer summer resorts; every moment embraces some amusing incident, related with a quiet humor that is irresistible. There are unexpected encounters with other people, which make quite a story. The details of life at the primitive hotels are most graphic. The author's love of nature is again shown in her many enthusiastic descriptions. There is a map of the island.

Allcock, C. H. Theoretical geometry for beginners. pt. 3. N. Y., Macmillan, 1904. 113 p. il. 12°, cl., *35 c. net.

American almanac, year-book, cyclopædia and atlas, 1904. N. Y., New York American and Journal, 1903. c. 917+12-36 p. il. por. maps, O. cl., 50 c.

Bankers' encyclopedia; ed. by C: R. Williams. vs. 13 to 17. Chic., Bankers' Encyclopedia Co. [1901-1903.] c. 8°, cl., per v., \$10.

Barnard, S., and Child, J. M. A new geometry for junior forms. N. Y., Macmillan, 1904. 7+306 p. il. 12°, cl., *60 c. net.

Barnes, Louisa Ellen, [Mrs. A. J. Barnes.] Shorthand for high schools. American-Pitman phonography. St. Louis, A. J. Barnes Publishing Co., 1903. c. 4+139+14 p. 12°, cl., \$1.25.

Bible. New Testament. The Greek Testament; with a critically revised text: a digest of various readings; marginal references to verbal and idiomatic usage; prolegomena; and a critical and exegetical commentary for the use of theological students and ministers. New ed. N. Y., Longmans, Green & Co., [1903.] 4 v., 8+924; 8+723; 8+435; 8+750 p. O. cl., \$18.

Black, B: N. Graded readers: second reader. Syracuse, N. Y., C. W. Bardeen, 1903. c. 155 p. il. 12°, (School bulletin pub.) cl., 30 c.

Blair, Emma Helen, and Robertson, Ja. Alex., eds. The Philippine Islands, 1493-1898; tr. from the originals; ed. and annot. by Emma Helen Blair and Ja. Alex. Robertson; with historical introd. and additional notes by

E: Gaylord Bourne. 'In 55 v. v. 10, 1597-1599. Cleveland, O., Arthur H. Clark Co., 1904. 6+319 p. il. por. maps, O. cl., *\$4 net.

See notice, v. 1, "Weekly Record," P. W., March 28, 1903, [1626.]

Blair, Rob. The grave: a poem; il. by 12 etchings executed by L. Schiavonetti, from the original inventions of W: Blake. New ed. N. Y., Appleton, 1903. 20+44 p. D. (Appleton's illustrated pocket lib. of plain and colored books.) cl., \$1.25.

The present issue is founded on the edition published by R. H. Cromek in the year 1808.

Brady, Rev. Cyrus Townsend. The corner in coffee; il. by Gordon H. Grant. N. Y., G: W. Dillingham Co., [1904. F.] c. 8-208 p. D. cl., †\$1.50.

A civil engineer of fifty becomes interested in Miss Livingston of New York City who has been a belle from her eighteenth to her thirty-fifth year, surrounded by accepted and discarded lovers until she finally offers her heart and a fortune of \$10,000,000 to Elijah D. Tillotson. A corner in coffee threatens Miss Livingston's fortune, and her brother's speculating methods also involve several of average speculating characters. The story presents a stirring picture of scenes on the exchanges of large cities.

Browne, Frank J. Graded school arithmetic. Bks. 1 and 2. San Francisco, Whitaker & Ray Co., Inc., 1903. c. 220; 287 p. 16°, bk. 1, 40 c.; bk. 2, 55 c.

Buell, A: C. William Penn as the founder of two commonwealths. N. Y., Appleton, 1904. c. 6+368 p. il. por. D. cl., **\$2.25 net.

The two colonies which Penn is described as having founded are the West Jersey Colony and the Pennsylvania Colony. The rise, organization and slow development of these two colonies with their social and political conditions after the departure of Penn to England there to die, are very carefully studied and pictured. The analytic study of William Penn himself throws new light on his character and develops the fact that after all is said he was "a good man." Many portraits, facsimiles, etc., illustrate the book.

Burgess, W. Starling. The eternal laughter, and other poems; with an introd. by Julian Hawthorne; with drawings by E: Lyne and Edmund H. Garrett. Bost., W. B. Clarke Co., 1903. c. 60 p. 8°, cl., *\$1.50 net; full mor., *\$3.50 net.

Carhart, Daniel. A field book for civil engineers. Bost., Ginn, 1903. c. 13+333 p. diagr., 12°, flex. mor., \$2.50.

Carpenter, G: Rice, and Brewster, W: Tenney, comps. Modern English prose; selected and ed. by G: Carpenter Rice and W: Tenney Brewster. N. Y., Macmillan, 1904. 6+481 p. 8°, cl., *\$1.10 net.

Cicero, Marcus Tullius. Cato maior de senectute; ed. by Frank Gardiner Moore. Text ed. N. Y., Amer. Book Co., [1904.] c. 37 p. D. (Morris and Morgan's Latin ser.) pap., 30 c.

Cooper, Harriet C. James Oglethorpe, the founder of Georgia. N. Y., Appleton, 1904. [F.] c. 11+217 p. il. por. D. (Appleton's historic lives ser.) cl., **\$1 net.

A true lover of liberty, a man of progress and an ardent reformer, a great statesman and soldier, are all represented by General Oglethorpe, who founded the state of Georgia. He was an eighteenth century hero, living an active, useful life of nearly a hundred years. This work goes into all the details of his career, beginning with his ancestry and early years and ending with his old age and death.

Cynewulf. The Elene of Cynewulf; tr. into English prose by Lucius Hudson Holt. N. Y., H: Holt & Co., 1904. 42 p. O. (Yale studies in English, no. 21.) pap., 30 c.

The aim of this translation is to give an accurate and readable modern English prose rendering of the old English poetry. The translation was made from the edition of the "Elene" issued by C. W. Kent in 1889 (Ginn). His text is "that of Zupitza's second edition, carefully compared with Wülker's edition and Zupitza's third edition, in which the results of Napier's collation are contained."

Davidson, Andrew Bruce, D.D. Waiting upon God: fifteen sermons. N. Y., Scribner, [imported,] 1904. 9+378 p. 8°, cl., *\$2 net.

Doane, W: Howard, comp. Devotional songs; specially prepared for use in prayer and evangelistic meetings, church services, Sunday schools, missionary and all other religious gatherings. Chic., Biglow & Main Co., [1903.] c. 256 p. 12°, cl., 25 c.

Decker, J: Wright. Elements of dairying. Columbus, O., John Wright Decker, 1903. c. 115 p. il. 12°, cl., \$1.

Delanne, Gabriel. Evidence for a future life, (*L'ame est immortelle*;) tr. and ed. by H. A. Dallas. N. Y., Putnam, 1904. 8°, cl., *\$1.75 net.

Dryden, J: Best plays; ed., with an introd. and notes, by G: Saintsbury; with photogravure por. of John Dryden from a picture formerly in possession of Sir Walter Scott. N. Y., Scribner, [imported,] 1904. 2 v., 437; 422 p. 16°, (Mermaid ser.) cl., ea., *\$1 net.

Dye, Charity. Letters and letter writing as means to the study and practice of English composition. Indianapolis, Bobbs-Merrill Co., [1903.] c. 5+226 p. 12°, cl., *\$1 net.

Everitt, Ja. Andrew. The third power, farmers to the front. Indianapolis, American Society of Equity, 1903. c. 8+275 p. D. cl., \$1; pap., 50 c.

An urgent appeal to farmers, setting forth the many strenuous reasons why they should organize for their own profit and advancement. An organization which is now in process of forming, and which the writer says "will make the Third Power a real power" is The American Society of Equity. The work describes the aims of this society and other co-operative societies, formed or forming by the agricultural classes.

Farmer, Fannie Merritt. Food and cookery for the sick and convalescent. Bost., Little, Brown & Co., 1904. [F.] c. 13+289 p. il. D. cl., **\$1.50 net.

Contents: Food and its relation to the body; Estimates of food values; Digestion; Food and health

vs. drugs and disease; Infant feeding; Child feeding; Food for the sick; Cookery for the sick; Water; Milk; Alcohol; Beverages; Gruels, beef extracts, and beef teas; Bread; Breakfast cereals; Eggs; Soups, broths, and stews; Fish; Meat; Vegetables; Potatoes; Salads and sandwiches; Hot puddings and pudding sauces; Jellies; Cold desserts; Frozen desserts; Fruits and how to serve them; Wafers and cakes. Index.

Foster, Sir Clement le Neve. The elements of mining and quarrying. N. Y., Engineering and Mining Journal, 1904. 320 p. il. 8°, cl., \$2.50.

Georgia. Supreme ct. Reports of cases at Milledgeville Nov. term, 1864; Macon Mar. term, 1865; Milledgeville Nov. term, 1865. v. 34, annot.; ed. by Logan E. Bleckley, rep. Charlottesville, Va., Michie Co., 1904. c. 637 p. O. shp., \$3.

Giaque, Florian, and McClure, H: B., comps. Tables for ascertaining the present value of vested and contingent rights of dower, curtesy, annuities and of other life estates, damages for death or injury by wrongful act, negligence, or default based chiefly upon the Carlisle table of mortality. 4th ed. Cin., Robert Clarke Co., 1904. c. 94. 10+202 p. O. buckram, **\$3 net.

Gibbons, E: E., M.D. The eye, its refraction and diseases; the refraction and functional testing of the eye complete in itself; in 28 chapters, with numerous explanatory cuts and diagrams. N. Y., Macmillan, 1904. [F3.] c. 9+472 p. il. 4°, cl., **\$5 net; hf. mor., **\$6.50 net.

Godfrey, C., and Siddons, A. W. Elementary geometry, practical and theoretical. N. Y., Macmillan, 1904. 7+355 p. il. 12°, cl., *\$1.10 net.

Godwin, W: Adventures of Caleb Williams, or, things as they are. N. Y., Scribner, [imported,] 1904. 4+395 p. 16°, (Caxton thin paper ser.) cl., *\$1.25 net.

Gore, Ja. Howard. Political parties and party policies in Germany. N. Y., Putnam, 1903. c. 4+36 p. 12°, (Questions of the day, no. 102.) pap., 25 c.

Graham, Jos. Alex. The sporting dog. N. Y., Macmillan, 1904. c. [F3.] 327 p. il. 8°, (Whitney's American sportsmans lib.) cl., **\$2 net.

Gregory, Lady. Gods and fighting men: the story of Tuatha De Danaan and of the Finna of Ireland; arr. and put into English; with a preface by W. B. Yeats. N. Y., Scribner, [imported,] 1904. 18+476 p. 12°, cl., *\$2 net.

Halsey, Ethel. Gaudenzio Ferrari; with 37 il. from original paintings in European galleries; also a photogravure frontispiece of "The holy family." N. Y., Macmillan, 1904. 15+148 p. il. 12°, cl., \$1.75.

Hanchett, G: T. Alternating currents; their generation, distribution, and utilization. N. Y., J: Wiley & Sons, 1904. c. 180 p. il. 12°, cl., \$1.

Haskins, C: Waldo. Business education and accountancy; ed. by F: A. Cleveland. N. Y., Harper, 1904. [F.] c. 11+230 p. por. O. cl., **\$2 net.

A memorial of the late Prof. Haskins, Dean of

the New York University School of Commerce, Accounts and Finance. Opening with a biographical sketch, a number of his representative essays and addresses follow. They all plead for the recognition of business training as a liberal profession, and point out how inadequate is the teaching of finance and business administration in our schools and colleges at present. "Accountancy in Babylonia and Assyria" is one of the many interesting papers.

Hawthorne, Nathaniel. New England romances; containing the "Scarlet letter," "The house of the seven gables," and "The Blithedale romance." N. Y., Scribner, [imported,] 1904. 713 p. por. 16°, (Caxton thin paper ser.) flex. lambskin, *\$1.25 net.

Hazell's annual for 1904: a cyclopædic record of men and topics of the day; rev. to December 31, 1903; arr. in alphabetic order; with a special index; ed. by W. Palmer. 19th year. N. Y., Scribner, [imported,] 1904. 13+786 p. 12°, cl., *\$1.50 net.

Henderson, J. G. Chancery practice; with especial reference to the office and duties of masters in chancery, registers, auditors, commissioners in chancery, court commissioners, master commissioners, referees, etc., including forms of orders of reference, masters' reports, objections, exceptions, orders of confirmation, recommitment, etc. Chic., T. H. Flood & Co., 1904. c. 83+1087 p. O. shp., \$6.

Hobart, G. Vere, ["Dinkelspiel," *pseud.*] Eppy grams. N. Y., G. W. Dillingham Co., [1904. F.] c. unp. D. cl., 75 c.
Bright sayings in slang by the author of the "John Henry" books. A large part of the matter is reprinted from the *New York American*.

Hobart, G. Vere, ["Hugh McHugh," *pseud.*] I need the money. N. Y., G. W. Dillingham Co., [1904. F.] c. 4-114 p. il. nar. D. cl., 75 c.

This, the latest of the "John Henry" books, is as rich in slang as its predecessors. It is the sixth of the series and presents seven more chapters in the adventurous career of John Henry.

Hodges, Leigh Mitchell. The great optimist, and other essays. N. Y., Dodge Publishing Co., [1903.] c. 3+9-35 p. cl. or leatherette, \$1; ooze goat skin, \$2.

Hodgson, F. T. A practical treatise on the steel square and its application to everyday use. In 2 v. v. 2. Chic., F. J. Drake & Co., 1903. c. 230 p. il. diagrs., D. cl., \$1.50; hf. leath., \$2.

A collection of steel square problems and solutions, old and new, with many original and useful additions, forming a complete encyclopedia of steel square knowledge; together with a brief history of the square, and description of tables, keys and other aids and attachments.

Homer, [Greek Homeros.] The first books of Homer's Iliad; with introd., commentary, and vocabulary, for the use of schools, by T. D. Seymour. Rev. ed. Bost., Ginn, 1903. c. 74+70-36+138 p. il. pls. maps, hf. mor., \$1.25.

Hume, Fergus W. The yellow holly. N. Y., G. W. Dillingham Co., [1904.] 3-359 p. D. cl., †\$1.25.

The author of "A coin of Edward VII." and "The mystery of a hansom cab" has written another detective story of brilliant adventure in London. The mysterious murder of a middle aged woman, keeping a respectable boarding house, and apparently without an enemy, is the starting point of the story. It is worked out with much ingenuity, the woman's life being gradually uncovered, show-

ing that in her own career murder had not been unfamiliar. A sprig of yellow holly is the innocent cause in both cases of discovering the murderer.

Hunkey, J. The leading doctrines of the Catholic church examined: being an analysis of the mass and the invocation of the Blessed Virgin. Atchison, Kan., [J. Hunkey,] 1904. c. 126 p. S. pap., 20 c.

Hutten, Bettina, (Baroness v.) Violet: a chronicle. Bost., Houghton, Mifflin & Co., 1904. [F.] c. 4+283 p. D. cl., †\$1.50.

At every important moment of his life, Violet, a musical genius, suffers for a crime committed by his father. In a lonely light house in the English channel he lives with an old man and a woman who teach him the noblest ideals of life. A great musician steals a musical theme from the boy and through it becomes world famous. The story is a study of a wholly pure innocent mind full of poetry and music and a very unusual sense of duty.

Jarman, Mrs. Lizzie Sue Gilbert. Shadow of absent love: [a novel.] Memphis, Tenn., Southern Publishing Co., 1903. c. 243 p. por. 16°, cl., \$1.50.

Kane, C. Twentieth century poems on miscellaneous topics. Murrysville, Pa., C. Kane, [1903.] c. 8+491 p. pors. D. cl., \$1.50.

Kraemer, Albert Otto. Kraemer's picturesque Cincinnati. [2d ed.] Cin., A. O. Kraemer, [1904.] c. '03. 78 p. il. O. cl., \$1; pap., 50 c.

Lang, Andrew. The mystery of Mary Stuart. New rev. ed. N. Y., Longmans, Green & Co., 1904. 7+368 p. por. D. cl., \$2.50.

First printed, August, 1901; reprinted November, 1901, January, 1902. The present new and rev. ed. published January, 1904. The work is practically rewritten and some of the passages have been condensed and another portion has been eliminated.

Leupp, Francis Ellington. The man Roosevelt: a portrait sketch. N. Y., Appleton, 1904. [F.] c. 15+341 p. por. D. (Appleton's historic lives ser.) cl., **\$1 net.

Mr. Leupp states at the beginning that his book is not a biography. All that he claims to have attempted he says is "an unpretentious portrait sketch of a man as he has revealed himself to me not only under the lights of an exceptionally brilliant public career, but by a long period of pretty close personal contact." Mr. Leupp, a trained newspaper man, for years the Washington correspondent of the *New York Evening Post*, tells his story fearlessly and frankly, and with a wealth of anecdote. Nineteen chapters are devoted to various personal traits of the President, to climaxes in his career, and to his many sided mentality. Details are given of many misrepresented events in his career, which make over history.

McClellan, G. Brinton. The oligarchy of Venice: an essay. Bost., Houghton, Mifflin & Co., 1904. [F.] c. 5+216 p. D. cl., **\$1.25 net.

The Mayor of New York City has made a study of the political history of Venice for 1400 years, from its first rise to greatness to its final total disappearance from among the powers under the régime of Napoleon I. Its power always rested in its merchandise and its money. A clear showing of the melodramatic career of a city absolutely outside of the dominant system of Europe. Favorable natural conditions and sound business policy determined the life of the Venetian oligarchy.

Mackay, Mrs. Katherine. The stone of destiny. N. Y., Harper, 1904. [Mr.] c. 3+113 p. S. cl., †\$1.25.

The "stone of destiny" was worn next her heart by a queen whose story a sentimental, poetic mother tells her son, the hero of the tale. He becomes an artist and marries Margaret North, a woman "not too good for human nature's daily food." As years

go by her husband becomes more and more visionary and altruistic and fails to inspire his wife to sympathize with him. Their totally different natures lead to the consequences that make the plot.

Martin, Helen Reimensnyder. Tillie: a Mennonite maid: a story of the Pennsylvania Dutch; with il. by Florence Scovel Shinn. N. Y., Century Co., 1904. [F.] c. 8+336 p. D. cl., \$1.50.

The Mennonites are a Christian sect of very stern tenets which has its headquarters in the United States among the Dutch settlers of Central Pennsylvania. Tillie is the oldest daughter of a miserly and dictatorial father who makes the child work every moment for her step-mother and five children and also in the fields. Sunshine is brought into her life through a teacher who is afterwards instrumental in giving her courage to defy her father and make an educated, strong woman of herself.

Middleton, T. Best plays; ed., with an introd., by A. C. Swinburne. N. Y., Scribner, [imported.] 1904. 2 v., 453; 485 p. 16°, (Mermaid ser.) cl., ea., \$1 net.

Morris, Clara, [Mrs. F. C. Harriott.] Left in charge. N. Y., G. W. Dillingham Co., [1904. F.] c. 4-355 p. D. cl., \$1.50.

A little group of people, sons and daughters of hardy pioneers who had settled down in Illinois near the then young river-city Quincy, are the actors in a succession of scenes, which present a faithful delineation of western farm life, just before the Civil War. The novel moves to tears as readily as to laughter, and shows how like other people are these slow, apparently unemotional, primitive men and women in their tragedies and love stories.

Morris, W. The defence of Guenevere, and other poems. N. Y., Longmans, Green & Co., 1903. 8+248 p. S. cl., 75 c.

Murray, W. Lemuel Showell. Sermons to young people in St. Paul's M. E. church; stenographically reported by J. E. Fuller. [Wilmington, Del., Rev. W. L. S. Murray,] 1903. c. 64 p. 16°, pap., 15 c.

New York State. Rapid transit act and the Franchise law of the state of New York. Brooklyn, N. Y., Office of the Brooklyn Daily Eagle, [1904.] 52 p. Q. (Brooklyn Eagle lib., v. 18, no. 14; serial no. 82.) pap., 25 c.

Nichols, E. L., and Franklin, W. Suddards. Elements of physics: a college text-book. In 3 v. v. 1, Mechanics and heat. 3d ed., rewritten, with additions. N. Y., Macmillan, 1904. 10+290 p. il. 8°, cl., \$1.90 net.

Patton, Harrietta Elizabeth. My memories: [poems.] [Tipton, Ia., The Conservative, 1903.] c. 48 p. 16°, cl., \$1.

Phillipotts, Eden. The American prisoner: a romance of the west country; il. by Claude A. Shepperson. N. Y., Macmillan, 1904. [Ja28.] c. 9+506 p. 8°, cl., \$1.50.

Poor, H. W. American bookbindings in the library of Henry William Poor described by Henri Pène du Bois; illustrated in gold-leaf and colors by Edward Bierstadt. Jamaica, N. Y., printed at the Marion Press, 1903. c. 8+77 p. 39 col. pl. 8°, cl., \$25; Japan pap. ed., \$55.

Reitzel, C. Francis. Robert Woodknow's difficulties in finding a church home. 2d ed., rev. and enl. Harrisburg, Pa., Central Printing and Publishing House, Churches of God, 1903. c. 127 p. por. D. cl., 50 c.; pap., 25 c.

Conversations between a young man seeking mem-

bership in a church and the pastor of "The church of God." A discussion of doctrines.

Ritchey, G. W. Astronomical photography with the forty-inch refractor and the two-foot reflector of the Yerkes observatory. Chic., University of Chicago Press, 1904. c. '04. 11 p. il. Q. (University of Chicago decennial publications; printed from v. 8.) pap., \$75 c. net.

Roberson, Jacob Robin. Church concerts and declamations. Jefferson, Tex., Jimplecute Job Print, 1903. c. 4-36 p. por. D. pap., 40 c.

Roberts, Brigham H. The Mormon doctrine of deity; the Roberts-Van der Donckt discussion, to which is added a discourse, Jesus Christ: the revelation of God; also a collection of authoritative Mormon utterances on the being and nature of God. Salt Lake City, Utah, Deseret News, 1903. c. 296 p. D. cl., \$1.25; leath., \$1.75.

Rowley, H. H. Henry H. Rowley's 1904 year book: success on the farm. Erie, Pa., H. H. Rowley, [1903.] c. 64 p. il. Q. pap., \$1.

Ryder, Emily Brainerd. The little wives of India. 8th rev. ed. Phil., Allen, Lane & Scott, 1903. 134 p. pls. por. 12°, cl., \$1 net.

Salkowski, E. A laboratory manual of physiological and pathological chemistry, for students in medicine; authorized tr. from the 2d rev. and enl. German ed., by W. R. Orndorff; with 10 figures and a col. pl. of absorption spectra. N. Y., J. Wiley & Sons, 1904. c. 263 p. il. 8°, cl., \$2.50.

Scott, Rev. J. E. In Famine land: observations and experiences in India during the great drought of 1899-1900. N. Y., Harper, 1904. [F.] c. 10+206 p. il. D. cl., \$2.50 net.

A graphic portrayal of famine-stricken India as seen by an American missionary living among the people during the awful distress of 1899-1900. Numerous illustrations complete the terrible picture. The history of famines in India is recounted by the author, who explains their rise from social and physical conditions. He also describes the relief work attempted by the English government as well as that made possible by the liberal fund contributed by Americans.

Shepperson, Alfred B. Cotton facts: a compilation from official and reliable sources of the crops, receipts, exports, stocks, home and foreign consumption, visible supply, prices, and acreage of cotton. [Ed. of Dec., 1903.] N. Y., A. B. Shepperson, 1903. c. 12°, flex. cl., 75 c.

Stoker, Bram. The jewel of seven stars. N. Y., Harper, 1904. c. '02-'04. 6+311 p. D. cl., \$1.50.

The chief characters in this novel are a great Egyptologist and his young daughter, living near London. The story opens with the daughter finding her father in his room in the early hours of the morning, painfully wounded and insensible. Physicians, friends and detectives are called in and an investigation of the mystery begins. The mummy of an Egyptian queen, which the Egyptologist believes may be brought to life again, colors the whole story, and the savant's daughter's strange dual life when she seems to enter the soul of the dead queen heightens the interest.

Sullivan, Jos. M. St. Patrick as a law giver. Bost., J. A. Ryan, [1904.] 8 p. D. pap., 10 c.

- Taylor, Arthur N.** Law in its relations to physicians. N. Y., Appleton, 1904. c. '03. 5+559 p. D. buckram, \$2.
- Tennyson, Alfred, (Lord.)** The cup; with introd. and notes by H. B. Cotterill. N. Y., Macmillan, 1904. 37+48 p. 12°, cl., *60 c. net.
- Tennyson, Alfred, (Lord.)** Gareth and Lynette, Lancelot and Elaine and The passing of Arthur; ed., with introd. and notes, by Willis Boughton. Bost., Ginn, 1903. c. 57+129 p. por. 16°, (Standard English classics.) flex. cl., 25 c.
- Thomas, E. B.** Negligence: rules-decisions-opinions. 2d ed., in 2 v. Alb., Banks & Co., 1904. c. 346+1086; 1087-2562 p. O. shp., *\$12.50 net.
- Thornton, W: Wheeler.** The law relating to oil and gas, including oil and gas leases and contracts, production of oil and gas, both natural and artificial, and supplying heat and light thereby, whether by private corporations or municipalities. Cin., W. H. Anderson Co., 1904. c. 111+918 p. 8°, cl., \$6.
- Townsend, Meredith.** Asia and Europe: studies presenting the conclusions formed by the author in a long life devoted to the subject of the relations between Asia and Europe. New cheaper ed. N. Y., Putnam, 1904. 10+396 p. D. cl., *\$1.50 net.
Some of the subjects are as follows: The influence of Europe on Asia; Islam and Christianity in India; Will England retain India?; The charm of Asia for Asiatics; English and Asiatic feeling contrasted; The mental seclusion of India; The great Arabian; Race hatred in Asia; Arab courage; Indian abstemiousness; The Asiatic notion of justice; The core of Hindooism; The variety of Indian society; The Arabs of the desert; Why Turkey lives; Tropical colonization; The future of the negro; The negro problem in America; The progress of savage races.
- Tuttle, Alex. Harrison.** The living word. Cin., Jennings & Pye, [1904.] c. 150 p. por. 12°, (Methodist pulpit.) cl., *50 c. net.
- Varona, Enrique José.** Conferencias sobre el fundamento de la moral. Nueva ed. N. Y., Appleton, 1903. c. 282 p. 8°, cl., 60 c.
- Warder, G: Woodward.** The universe a vast electric organism. N. Y., G: W. Dillingham Co., [1904. F.] c. 302 p. D. cl., **\$1.20 net.
Sets forth the author's theories of electrical creation. He brings forward to date the most recent scientific facts and discoveries, and undertakes to show that the universe is a vast electric machine or organism, creating its own cosmic force, lighting and heating itself from its own latent electric fires, and bound together by invisible electric bands, pulling and guiding with the swiftness of lightning, and the power and wisdom of Omnipotence.
- Watkins, Ja. Andrew.** The Watkins Brothers' repertoire: The power of expression, or, life in action; containing instructions and suggestions for the successful delivery of both selected and original recitations. Warren, Ark., Watkins Brothers, 1903. c. 173+2 p. por. 12°, flex. cl., \$1.
- Weekes, Agnes Russell.** Yarborough the premier: a novel. N. Y., Harper, 1904. [F.] c. 3+349 p. D. cl., *\$1.50.
An ambitious, unscrupulous but really patriotic politician steals a draught of a treaty between England and Germany while it is in his brother's care. Through clever scheming he becomes premier of England. The woman he loves marries the man who knows his crime. His son also discovers his father's sin and this leads to the final tragedy.
- Weisman, Clara.** A complete treatise on artistic retouching, modelling, etching, art and nature, art and photography, character, chiaroscuro, composition, style and individuality. St. Louis, H. A. Hyatt, [1903.] c. 4+156 p. por. pl. 12°, art cl., \$2.50.
- Wheelock, Irene Grosvenor.** Birds of California: an introduction to more than three hundred common birds of the state and adjacent islands; with a supplementary list of rare migrants, accidental visitants and hypothetical subspecies. Chic., A. C. McClurg & Co., 1904. [F20.] c. 28+578 p. il. D. cl., *\$2.50 net.
"In selecting these three hundred from the five hundred varieties listed as occurring within the confines of the state and adjacent islands, no arbitrary rule has been followed, the author being guided by her own experience in field work among them. During a test study in 1902, the ground covered was from Mexico to Oregon, and from the islands off the coast to the eastern slope of the Sierra Nevada; and in this, two hundred and forty odd species were commonly met with, while the others were by no means rare."—Introduction.
- Williston, S., ed.** Cases on engineering contracts: a sel. of cases from cases on the law of contracts; arr. by Bruce Wyman. Bost., Little, Brown & Co., 1904. c. irregular paging, O. buckram, **\$2.50 net.
- Winchester centennial (The), 1803-1903:** historical sketch of the Universalist profession of belief, adopted at Winchester, N. H., September 22, 1803; with the addresses and sermons at the commemorative services, held in Winchester, Rome City, Ind., and Washington, D. C., September and October, 1903. Bost., Universalist Pub. House, 1903. c. 7+218 p. por. D. cl., \$1.
- Witt, Mary H., [Mrs. Rob. Clermont Witt.]** The German and Flemish masters in the National gallery; with 32 photogravure il. from paintings in the national galleries. N. Y., Macmillan, 1904. 8+228 p. 12°, cl., \$3.
- Wright, T:** Life of Edward Fitzgerald. N. Y., Scribner, [imported.] 1904. 2 v., 16+328; 8+301 p. 8°, cl., *\$7.50 net.
- Wyman, Bruce.** A selection of cases on mortgages, with collateral citations. 2d ed. Cambridge, Harvard Law Review Assoc., 1903. c. 4+455 p. O. cl., *\$4 net.
- Young, Rose E. Henderson.** Bost., Houghton, Mifflin & Co., 1904. [F.] c. 4+189 p. D. cl., *\$1.25.
By the author of "Sally of Missouri." The hero is a Missourian, high spirited, kindly and tenacious, who pursues his rugged way with indomitable courage to success. He begins life as a doctor, refusing temptations to make money quickly in ways his conscience disapproves of. How he finally wins professional fame and independence in a Missouri town and the woman he loves is the story. The author, Miss Rose E. Young, is a native of Missouri, who has been engaged in editorial work in Chicago and New York.
- Ziwet, Alex.** Elements of theoretical mechanics; a rev. ed. of "An elementary treatise on theoretical mechanics." N. Y., Macmillan, 1904. 6+494 p. il. 8°, cl., *\$4 net.

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Ritchey, Astronomical photography,
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WATKINS BROS., Warren, Ark.

Watkins Brothers' repertoire..... 1.00

WHITAKER & RAY Co., 723 Market St.,
San Francisco.

Browne, Graded school arithmetic,
bks. 1 and 2.....bk. 1, 40 c.; bk. 2, 55

JOHN WILEY & SONS, 43-45 E. 19th St.,
New York.

Hanchett, Alternating currents..... 1.00

Salkowski, Laboratory manual of
physiological and pathological chem-
istry..... 2.50

CORRECTIONS IN PRICE AND OTHER DATA.

SWENSON, Bernard Victor, and Frankenfield, E. E.
Testing of electro-magnetic machinery and other
apparatus. v. 1. Direct currents. N. Y., Mac-
millan, 1904. 23+420 p. il. 8°, cl., *\$3 net.
(*Corr. title.*)

The Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

FEBRUARY 20, 1904.

The editor does not hold himself responsible for the views expressed in contributed articles or communications. All matter, whether for the reading-matter columns or advertising pages, should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

"I hold every man a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help and an ornament thereunto."—LORD BACON.

BOOK PRICES AND COSTS.

IN view of the library protest against the net price system of books, and the proposal to import copyright books, it is important to consider the present status of book prices in relation to costs.

It had been the expectation when the system of net prices for certain classes of copyright books was inaugurated that the published prices would be so far reduced that the actual cost to the consumer of such books would not be greater than under the old discount system. This expectation has in part been realized and in part proved a disappointment. On many books published at \$1.50 it was reckoned that the libraries received an average discount of a third, bringing the actual price to \$1; while the public often expected a discount of twenty per cent., the limit set by the original American Book Trade Association regulations adopted a quarter of a century ago. It was expected that the general practice of publishers would be to reduce published or list prices by this twenty per cent., making the retail price of a \$1.50 book \$1.20. The new plan provided a limit of ten per cent. discount for libraries, denying any discount to other classes of purchasers. This would result in a price of \$1.08 to the libraries for the book formerly bought at an average of \$1, or an increase of eight per cent. These figures were outlined in one of the discussions at the American Library Association conferences, and it was generally agreed by the librarians that such an advance, in view of the conditions of book publication and distribution, would not be unfair and would not afford grounds for opposition from librarians.

It has been the plan of the American Publishers' Association to avoid interference with or dictation of the prices of books as made by individual publishers, and by this means it has avoided the legal complications which otherwise might have ensued. Many, if not most, publishers have applied this system to most of their books, the exceptions being

only in special cases, while other publishers have not carried out the system to the full or to the expected extent. This is naturally and properly a disappointment to the purchasers of books, and particularly to the library interest, the largest collective purchasers of books, and standing in the relation of a buyer in the public interest.

The Dial, in commenting on the active measures of protest taken by the Committee on Book Prices of the American Library Association, points out that two things were fairly to be expected from book publishers in connection with the reform: a substantial reduction on list price, and corresponding increase of royalties to authors. In the discussions on the library side, however, it is too often forgotten that most publishers have in fact made such reductions; that in the case of many exceptions the failure to do so has been justified, indeed, required by increased cost of manufacture or distribution, and that, above all, there has been a decided trend upward in the remuneration to authors. There should be few to grudge to the author the fullest possible share of the profits of the work of which he is the creator. It is he who makes possible the publishing trade and the business of bookselling. A generation ago it was the almost unbroken custom in America to pay the author ten per cent. on the retail or listed price of his books, while in England the "half-profit" system was in vogue, resulting too often in small and useless wrangles between author and publisher, which made the American system seem far preferable. In those days, while the English author marketed his wares first with one publisher and then with another, making a "complete uniform edition" almost impossible for English authors, the American author, as a rule, was content to remain in the hands of his original publisher at the settled royalty then current. Of late years all this has been changed in America, and as soon as an author becomes popular he or his agent receives from competing publishers proffer of terms, including often a large advance payment or guarantee, as well as a royalty extending in some cases up to twenty-five per cent. on the list price of the book. If the book is of limited sale this involves often actual loss, while even the large sales, necessarily promoted by enormous advertising outlay, are handicapped by the continuing royalty. *The Dial* seems to overlook the undoubted fact that under this arrangement the remuneration to authors has in recent years gone far beyond the "customary" ten per cent. In the case of certain individual books, the increase of price on which

has called forth specific criticism, we have reason to know that large advance payments required a high actual price on the book to give any possibility of recouping the publisher. We know that in another case the publisher of an unusually successful book—one that soared way above the 100,000 mark—derived only 1-13 of the profit, the author reaping the balance, and that in still another case the publisher of a big seller drew 1-5 of the profits and the author the remainder.

Besides this there has been within the years of the new net price system a decided advance in the several elements of cost of a book, as is made evident by recent inquiry among publishers. This is owing to two main factors, of which the increase in the price of labor or the shortening of hours has been the most important. The price of composition per thousand ems has substantially increased, and time work has advanced ten or fifteen per cent. In electrotyping, the regular charge per square inch has increased from one cent to one and one-quarter cents, and there is now a minimum of sixteen square inches for each charge where before there was no minimum limit. The Adams press, suitable for small editions, has been so largely displaced by the "perfecting" press, doing long runs to better advantage, that small editions cost more proportionately, in addition to a general increase in press work charges. Engraving and photogravure generally are said to have increased in cost nearly twenty per cent., while color work, which is an additional expense in recent years, has lately advanced close upon twenty per cent. Cloth binding, owing to increased price of cloth and shorter working hours, has gone up fully twenty per cent. Paper has advanced more in the cheaper than in the better grades, but on these there is an advance approximating perhaps five per cent. Most houses estimate that the actual increase in manufacturing expenses runs from ten to twenty per cent., according to the individual conditions. Advertising outlay, to induce the large demand for "big sellers," has doubled, trebled and quadrupled, an expense which, unless done shrewdly and carefully, does not always recoup itself even on the biggest sellers. This means that if the net price system had not come in an advance in list prices would have been required, and that in the case of many books the twenty per cent. reduction has been made impracticable by new conditions.

There has also been an increasing pressure on the part of the distributing trade for larger discounts than the net system permitted, a pressure greater than could in many

cases be satisfied, but which has in other cases obtained concessions from publishers. This of course does not affect the question as between the publisher and the bookbuyer, library or individual, but it has an important bearing where the question of the good faith of the publisher is raised, and may before another twelvemonth oblige publishers of miscellaneous books to increase prices on some of their books, if not all along their lines.

Like most questions, the contention of the library interest with the publishers as a class has its pros and cons and does not altogether admit of generalization. As in all disputes it is chiefly important that each side understand the point of view of the other, and the facts as they actually are, and we believe that a better relation would be established by a fuller discussion of the actualities of the case.

THE proposal of the Postmaster General to deny to rural free delivery carriers, or rather to their patrons, the privilege of delivery of other than postal material will withdraw a really practical convenience from rural communities, in which the new postman has taken the place of the old accommodating country stage-driver. It may be that this plan has worked in some respects unsatisfactorily, but it may also be that the heavy hand of the express companies as against postal progress furnishes the real reason for the proposed change. This unofficial method of serving the public should indeed be replaced by an official parcel post within reasonable limits, and should scarcely be withdrawn until that greater convenience is assured.

BETTER ILLUSTRATIONS WANTED.

THE PERIODICAL PUBLISHERS' ASSOCIATION desires the co-operation of every one connected with the advertising departments of publishing houses in securing enough original cuts to supply every order given for the same matter in different publications. It now frequently happens, especially during the busy season, that only one cut is made and given out to the one who happens to secure the first order, and that every other magazine is obliged to wait until that one cut is available. This leads to serious inconvenience, and, at times, delay in publishing. But the most serious objection, and one in which the advertiser is most directly interested, is that rush work in duplicating cuts in different electrotyping establishments necessarily results in inferior work, and also in unsatisfactory effects in printing. It will greatly profit advertisers to furnish each magazine with an original cut from a week to ten days in advance of the closing date. As soon as all advertisers are persuaded to do this the improvement in the printing of the advertising pages will be very marked, and such a policy will give advertisers a better investment.

NET PRICES AND LIBRARIES.

THE *Chicago Dial*, referring in an editorial in its issue for February 1, on the net price system says: "When the leading American publishers united, about two years ago, in the adoption of their plan for a rehabilitation of the bookselling business by establishing a uniform system of discounts, coupled with a refusal to sell to dealers who offered books for less than the prices fixed by the publishers, the effort was regarded favorably by the greater part of the thoughtful public, although it was not viewed altogether without misgivings. It was generally realized that the bookseller was in a bad way, and that the bookstore of the old-fashioned type, well-stocked and intelligently conducted, was too civilizing an influence to be given up with a light heart, and it was felt that the combination attempted, although clearly "in restraint of trade" in the legal sense, was deserving of approval in the larger interests of culture. As far as the misgivings with which the plan was received were legal, there was nothing to do but to put it into operation and to wait the action of the courts, concerning which point we may say, in passing, that the decisions thus far rendered leave the matter still doubtful, although with perhaps more of encouragement to the publishers than they could fairly have anticipated.

"The other misgivings, to which we gave expression when the subject first came up for debate, were based upon an apprehension that the publishing interests would not do their part in good faith. As we then pointed out, the publishers were bound to do two things if they would clear their skirts of the charge of seeking their own selfish ends under a hypocritical pretense of concern for the sufferings of the booksellers. One of these things was to publish all net books at prices which should be at least twenty per cent. below the scale previously in use; the other was to raise voluntarily, and as a matter of course, the customary royalty to authors from ten to twelve and one-half per cent. If these things were not done, it would become fairly evident that self-seeking rather than altruism was the underlying motive in the co-operative plan, and the fine professions with which it was heralded would soon be discounted by the public as uniformly as the price-lists by the publishers, and to far more radical effect. Now we have been observing these matters rather closely for about two years, and we have not yet heard of that general increase of authors' royalties which simple justice demands, nor have we been convinced that prices under the net system are a full fifth lower than they would have been under the old conditions.

"This latter question is, we admit, confusing, and a good many publishers seem to have made an honest attempt to carry out their implied compact with the public. But the experience in this matter of the librarians, who have made a more systematic study of the subject than any other class of people, is not reassuring. They were promised in advance by figures (which proverbially cannot lie) that the net system of prices, taken in con-

nection with the discount of ten per cent. to libraries, would mean for them an average increase of eight per cent. in their invoices of current publications. This they were willing to allow as their contribution to a philanthropic movement, and the plan received their endorsement subject to this understanding. But subsequent experience seems to have made of the promised eight per cent. a barren ideal, and we have from them reports showing advances of fifteen, twenty and twenty-five per cent. instead of the lower amount they were ready to concede.

"The dispute came to something like a deadlock at the Niagara Falls conference of the American Library Association last year, when the question was warmly debated by representatives of both the publishing and the library interests, the latter demanding a larger discount, and the former declaring that it could not possibly be granted. Under these circumstances, the only recourse left the librarians was to cast about for some means of reducing their book budgets under the existing conditions, and to this end a Committee on Book Prices was constituted, and directed to advise librarians from time to time 'in regard to any feasible measures for avoiding the hardships of the net price system.' That committee has now issued the first of a series of bulletins on the subject of economy in book-purchasing, and others will follow as new suggestions are made that seem worth considering.

"The leading point made in this bulletin is to the general effect that a good many books may be imported from England at a lower price than that at which they may be bought from American booksellers. . . . As far as this remedy goes, it is one to which libraries will do well to resort; unfortunately it is not applicable to the ordinary new American book. Here the bulletin suggests not buying the book at all, but getting instead more copies of standard old books, buying sets of periodicals, rebinding the old books, and looking out for copies of recent publications at auction sales and elsewhere. This is too heroic a treatment of the difficulty to find much favor with a public crazed by the desire to read the newest books right away, but it is in the main sensible advice and should be followed as far as public sentiment will allow.

"It seems to us that the publishers have acted unwisely in taking so determined a stand against the wishes of the libraries. They need all the friends they can get in their effort to restore the bookselling business to its earlier dignity and security, and the libraries are on the whole the best friends they can have. A deep-seated antagonism has now been created which it will not be easy to soften. We believe that underlying the whole controversy there may be still found among our publishers the notion that libraries tend to diminish the sale of books. Against this narrow view we have always protested, and will continue to protest. In the long run, we believe that every public library creates more private purchasers than it destroys, and that the permanent interests of the publishing business have much more to gain than to lose from the multiplication of libraries of all

sorts. To take but one consideration, too often lost sight of, how valuable an asset to the whole business of serious publishing must be found in the mere existence of so large a number of libraries that the demand from them alone is sufficient to take up a respectable edition of any work of real value, sufficient to insure against loss, in any event, and frequently sufficient to provide a substantial profit. It is publishing of the spectacular and sensational sort that has reason to fear the influence of the libraries, not the legitimate and conservative publishing which alone has claims upon our sympathy."

COPYRIGHT TREATY WITH CHINA.

WE print below in full the articles relating to trade-marks, patents and copyright, incorporated in the treaty between the United States and China for the extension of the commercial relations between them, signed at Shanghai, October 8, 1903, the ratification being advised by the Senate December 18, 1903. The treaty was ratified by China January 10, and by the President January 12, the ratifications being exchanged at Washington January 13 and proclaimed on the same day:

ARTICLES RELATING TO TRADE-MARKS, PATENTS, AND COPYRIGHT.

ARTICLE IX. TRADE-MARKS.

Whereas the United States undertakes to protect the citizens of any country in the exclusive use within the United States of any lawful trade-marks, provided that such country agrees by treaty or convention to give like protection to the citizens of the United States:

Therefore the Government of China, in order to secure such protection in the United States for its subjects, now agrees to fully protect any citizen, firm or corporation of the United States in the exclusive use in the Empire of China of any lawful trade-mark to the exclusive use of which in the United States they are entitled, or which they have adopted and used, or intend to adopt and use as soon as registered, for exclusive use within the Empire of China. To this end the Chinese Government agrees to issue by its proper authorities proclamations, having the force of law, forbidding all subjects of China from infringing on, imitating, colorably imitating, or knowingly passing off an imitation of trade-marks belonging to citizens of the United States, which shall have been registered by the proper authorities of the United States at such offices as the Chinese Government will establish for such purpose, on payment of a reasonable fee, after due investigation by the Chinese authorities, and in compliance with reasonable regulations.

ARTICLE X. PATENTS.

The United States Government allows subjects of China to patent their inventions in the United States and protects them in the use and ownership of such patents. The Government of China now agrees that it will establish a Patent Office. After this office has been established and special laws with regard to inventions have been adopted it will thereupon, after the payment of the prescribed fees,

issue certificates of protection, valid for a fixed term of years, to citizens of the United States on all their patents issued by the United States, in respect of articles the sale of which is lawful in China, which do not infringe on previous inventions of Chinese subjects, in the same manner as patents are to be issued to subjects of China.

ARTICLE XI. COPYRIGHT.

Whereas the Government of the United States undertakes to give the benefits of its copyright laws to the citizens of any foreign State which gives to the citizens of the United States the benefits of copyright on an equal basis with its own citizens:

Therefore the Government of China, in order to secure such benefits in the United States for its subjects, now agrees to give full protection, in the same way and manner and subject to the same conditions upon which it agrees to protect trade-marks, to all citizens of the United States who are authors, designers or proprietors of any book, map, print or engraving especially prepared for the use and education of the Chinese people, or translation into Chinese of any book, in the exclusive right to print and sell such book, map, print, engraving or translation in the Empire of China during ten years from the date of registration. With the exception of the books, maps, etc., specified above, which may not be reprinted in the same form, no work shall be entitled to copyright privileges under this article. It is understood that Chinese subjects shall be at liberty to make, print and sell original translations into Chinese of any works written or of maps compiled by a citizen of the United States. This article shall not be held to protect against due process of law any citizen of the United States or Chinese subject who may be author, proprietor or seller of any publication calculated to injure the well-being of China.

THE LOTHROP PUBLISHING COMPANY MAKES AN ASSIGNMENT.

BOSTON, MASS., Feb. 13, 1904.

To the Creditors of the Lothrop Publishing Company.

At a meeting hastily called of the large creditors of the Lothrop Publishing Company, representing about \$110,000 of a total indebtedness approximating \$150,000, it was deemed advisable for the company to make an assignment to the undersigned for the benefit of its creditors.

It is hoped that after an investigation of the affairs of the company some reorganization may be effected or some arrangement made whereby the business may be continued or conducted in such a way as to be most advantageous for all the creditors. In order for the assignees to act, it is necessary for the creditors to assent promptly, and you are urged to send in your assent at an early date, and, if you wish to make any inquiries or obtain any information, you are invited to write to or confer with

FRED H. WILLIAMS,
WARREN F. GREGORY,
Assignees.

530 ATLANTIC AVENUE.

The above circular contains about all the information available concerning the Lothrop failure at the time we go to press. The assignees, Fred H. Williams, of the law firm of Williams & Copeland, and Warren F. Gregory, manager of the firm of Lee & Shepard and representative of the es-

tate of E. Fleming & Co., bookbinders, one of the largest creditors of the Lothrop Publishing Company, are taking an account of stock and hope to be able early next week to give out a definite statement to the creditors.

Inability to secure capital is given as the main cause for the company's embarrassment. At the time of the failure of the Central National Bank, the Lothrop Publishing Company was a large borrower from that institution, and the shifting of the credit to other banks incurred difficulties.

The Lothrop Publishing Company has on hand a large line of new work, which would probably prove very profitable, provided money could have been borrowed to carry it out. An effort will be made to bring about a satisfactory settlement with the creditors so that the business may continue without interruption. Creditors representing more than two-thirds of the total indebtedness of the firm have assented to the assignment. Many of the creditors had suggested that the Lothrop Company, under the circumstances, had better make the assignment and reorganize, if possible.

PAPER MANUFACTURERS' ASSOCIATIONS.

THE twenty-seventh annual meeting of the American Paper and Pulp Association was held in the Waldorf-Astoria on the 9th inst. There were present 235 members, representing 800 mills.

Labor matters took up a large part of the time allotted for discussion. It was decided not to employ any man who goes on a strike until the termination of the trouble, and in carrying out this provision manufacturers will require of new employees certificates from former employers. A request from the American Federation of Labor that manufacturers use the union label was refused.

The election of officers resulted as follows: President, George W. Knowlton of Watertown, N. Y.; vice-presidents, writing, R. L. McElwain of Springfield, Mass.; book, George E. Bardeen of Otsego, Mich.; news, J. Sanford Barnes, Jr., of New York; manila and wrapping, Frank Grubb of New York; chemical fibre and wood pulp, Frederick Bertuch of New York; boards, James A. Roberts of New York; dealers, J. Richard Carter of Boston; tissue, Wooster O. Ball of Watertown, N. Y.; secretary and treasurer, Arthur E. Wright of New York.

THE first annual meeting of the National Paper Trade Association of the United States began at the Waldorf-Astoria on the 10th inst. to make permanent a preliminary organization effected December 15 last.

The association has 150 firms as members, with headquarters in Boston, Chicago, Baltimore, Columbus and Minneapolis. About sixty manufacturers who had been asked to co-operate with the jobbers were present. They were asked not to sell direct to the consumer and to eliminate the broker. A resolution was adopted by them expressing sympathy with the jobbers and promising to do away with the broker.

BOOK SALESMEN TO TALK.

THE officers of the Pittsburg (Pa.) Booksellers' and Stationers' Association, following up Mr. Charles H. Clough's suggestion at the recent annual dinner of the Association, to induce the book and stationery salesmen to get together from time to time and exchange views upon their business, etc., similar to the meetings of The Booksellers' League, have sent the following communication to their members:

It is respectfully suggested that every book and stationery salesman, whose firm is in the Association, meet Monday, February 29, at 6.15 P.M., and spend half an hour in getting acquainted, etc., then partake of a good plain dinner at a nominal cost, after which each salesman shall read a brief paper, either original or "clipped," the former preferred, or give a short talk not exceeding three to five minutes, on such subjects as the following:

"How to handle the crank customer."

"The philosophy of window trimming."

"Construction, care and sale of fountain pens."

"Duties and treatment of stationery clerks in the new and old world by one who has had experience."

"Under what conditions, and to what quantities should dozen and gross rates apply?"

"Under what conditions should goods be taken back and credited? Should it include books that have been read, playing cards with stamps broken, etc.?"

"What allowance shall be made for breakage and freezing and under what conditions?"

"Should the booksellers meet all or any department store prices—special 'sales' and regular?"

"A few remarks on keeping the store in order."

"A few remarks on the salesman's dress, neatness and cleanliness."

"How can a book salesman make himself most valuable to his employer?"

"How can a stationery salesman make himself most valuable to his employer?"

"Is 'forgetting' business matters excusable? How would you avoid it?"

"The best disposition of damaged goods, or those unsalable by ordinary means."

"Suggestions as to calling customers by their names. How to learn and remember such names."

"Treatment of messengers, drivers or other humble employes sent in to buy for their employers."

"Politeness to each other—addressing fellow salesmen as 'Mr. ———,' and the importance of self-respect and respecting."

"Suggestion on reporting 'Shorts' and 'Outs.'"

"What excuses for absence or late arrivals are valid?"

"The value of old customers as compared with new ones."

It is optional whether the firms or the salesmen pay for the dinner, but it is suggested that the first meeting be at the expense of the firms.

The meeting is to be quite informal—no dressing; no liquors; no long speeches.

NEWSPAPER PUBLISHERS MEET.

THE AMERICAN NEWSPAPER PUBLISHERS' ASSOCIATION held its eighteenth annual convention at the Waldorf-Astoria, New York, from February 16 to 18, concluding the business session with a banquet on the evening of the 18th inst. There were present the managers and publishers of 120 papers in all the principal cities. Charles H. Taylor, Jr., of the *Boston Globe*, the president of the association, delivered the address of welcome and presided over the daily sessions. Papers were read on advertising credits and contracts, on the comparative compilation of advertising statistics of selected cities on newspaper circulation, etc. The labor topics were summed up in two papers—"From Where are the Printers of the Future Coming?" and "Has the Payment of High Wages to Stereotypers Provoked Discontent in other Mechanical Departments?"

THE SOCIETY OF ILLUSTRATORS.

THE SOCIETY OF ILLUSTRATORS gave its third annual exhibition at the corner of Thirty-fourth Street and Fifth Avenue, New York, this week, showing nearly two hundred pictures—sepia and charcoal drawings, pen-and-ink sketches, etchings, pastels, monotypes and a few oil paintings.

The president of the Society of Illustrators is A. I. Keller, who has taken the prize of \$100 offered by Robert L. Stearns for the picture that received the highest vote of the jury of seven; vice-president, Henry Reuter-dahl, and secretary, Henry S. Fleming. The honorary members are Edwin A. Abbey and T. G. Metcalf; the associates are Mrs. F. S. Shinn and Miss Elizabeth Shippen Green, and the corresponding member is Paul Renouard, of Paris. Among the forty-six active members are Howard Pyle, A. B. Wenzell, Charles Dana Gibson, Jules Guerin, Gluckens, Fenn, Birch, Remington, Loeb, Sterner, Zogbaum, de Thulstrup, Smedley, Dan Beard, Mora, and others equally well known.

COMPLETION OF THE INTERNATIONAL ENCYCLOPÆDIA.

THE New International Encyclopædia is rapidly approaching completion. It is some weeks since the last article went into type, and the plates of the seventeenth—the final volume—will be completely ready for the printing presses within a few days. The first volume was issued in July, 1903, and a volume has been published on an average every six weeks. Thus is brought to a successful conclusion one of the most important literary enterprises of the present generation. This encyclopædia in the amount invested is comparable to only two or three similar enterprises within the last thirty years. The literary work has been going on for several years, but it has been brought through the press with almost unexampled expedition and regularity. This regularity has given to the work a unity and homogeneity which have usually been lacking in works of this kind taking years to produce.

GROSVENOR BOOK SALE PUT OFF.

THE sale of the "plates, dies, paper, appliances and other materials" used by the Trow Directory, Printing and Bookbinding Company in the printing of the "Book of the Presidents," written by General Charles H. Grosvenor, which was to take place on the 15th inst. at the Trow establishment in New York City, has been postponed until some time next month. It is understood that an arrangement for a private sale is under way. None of the one thousand copies of the work has been delivered either to the publisher, A. P. T. Elder, or to General Grosvenor, the book being still unbound.

NEWS FROM THE BALTIMORE TRADE.

THE CUSHING COMPANY has temporary quarters at 327 North Calvert Street, where they are now ready to do business.

I. & M. Ottenheimer, at 321 West Baltimore Street, report that theirs was the only bookstore on that street which was not destroyed by the fire.

Goldsmith Brothers, booksellers and stationers, have opened an office at 110 North Eutaw Street, where they should be pleased to receive price lists, catalogues, etc.

J. Lanahan, (The Methodist Book, Sunday School and Tract Depository,) whose store at 118 East Baltimore Street was completely destroyed, have secured temporary quarters in the north class room of the Eutaw Street Church, between Mulberry and Franklin Streets. They will be pleased to hear from their old friends in the trade.

John Murphy & Co. report that they saved their plates, many of them, in fact the most important, being stored out of the city. They have secured temporary quarters at the corner of Lombard and South Howard Streets, and any communication addressed to them there, or to their New York office, 70 Fifth Avenue, will receive prompt attention.

Wm. J. C. Dulany Company report that though their store on East Baltimore Street was entirely destroyed their factory, containing their printing plant, etc., at North and Pleasant Streets, is intact, and they are working day and night on orders for printing, blank books, etc. They will rebuild on the old site at No. 8 Baltimore Street, East, as soon as possible.

The following book and stationery firms not previously reported were burned out: John Lucas & Co., J. E. Richardson & Co., James Crowley, and Louis C. Deetjen. Most of these firms have secured temporary quarters and are making efforts to resume business with as little loss of time as possible.

OBITUARY NOTES.

AMASA R. TURNER, for a number of years in the second-hand book business on River Street, Troy, N. Y., died last week. Mr. Turner came from Vermont, where he was born in 1821.

KARL EMIL FRANZOS, the novelist, died in Berlin, January 31. He was born October 25,

1848, in Czortkow, on the Russo-Austrian frontier, the son of a Jewish doctor. Among his many novels "The Jews of Barnow," "For the Right" and "The Chief Justice" have been translated into English.

DANIEL DENHAM, for many years cashier of the Methodist Book Concern at New York, was killed instantly in the 11th inst. at the South Elizabeth station of the Pennsylvania Railroad. He tried to board the train just as it started, but missed his step and fell head foremost under the car. Mr. Denham was sixty-nine years old and had been connected with the Book Concern for upwards of fifty years.

N. K. MIKHAÏLOVSKI, the well-known Russian publisher and critic, died in St. Petersburg on the 10th inst., aged sixty-two. From 1868 to 1884, when it was suppressed, he was connected with the famous "Annals of the Fatherland." He wrote first on evolution, socialism and positivism and on the systems of Herbert Spencer and John Stuart Mill. He also wrote literary notes after 1872. His best-known work is "The True Nature of Progress," which was translated into French in 1899. He translated Byron into Russian.

CHARLES S. ADAMS, a son of J. S. Adams, of the old firm of J. S. & C. S. Adams, booksellers, of Amherst, Mass., and for many years representative of Raphael Tuck & Sons, died in Jersey City, N. J., on the 3d inst. Mr. Adams was born in Amherst, July 10, 1829. In the seventies he joined the force of Willy Wallach at the time he became American agent for Raphael Tuck & Sons. Later when Wallach turned over the agency to the Forbes Lithographic Co., of Boston, Mr. Adams followed the line to Boston, as likewise he returned with it to New York when the Tucks decided to control their own goods in this country. From that time until 1896, when Mr. Adams retired from active business, he served the old house faithfully and had the pleasure of seeing one of his sons, J. S. Adams, follow in his footsteps.

JACOB HENRY MEDAIRY, senior member of the well-known firm of J. H. Medairy & Co., booksellers and stationers, died in Baltimore, Md., on the 4th inst. Mr. Medairy was born in Baltimore, January 6, 1822, and was a son of the late John Medairy, a well-known engraver, who designed the badges worn at the laying of the cornerstone of the Baltimore & Ohio Railroad and also at the reception tendered to General Lafayette in Baltimore in 1824. When a boy he entered the employ of John Cushing & Co., booksellers, to which firm he was in time admitted as partner. The firm name at one time was Whitney, Medairy & Cushing. When E. Whitney died Medairy organized the firm of J. H. Medairy & Co., and for over half a century he conducted business at 5 North Howard Street. For a number of years his brother, George R. Medairy, who committed suicide four days after his brother's death, was associated with the firm as junior partner. Mr. Medairy had a unique record as a Mason, having served for forty-one consecutive years as Grand Secretary of the Grand Lodge of Maryland.

NOTES ON AUTHORS.

THE will of Hugh Stowell Scott, ("Henry Seton Merriman,") the novelist, has been probated. It disposes of an estate valued at about £53,000.

RICHARD HARDING DAVIS has been appointed Commissioner from Venezuela to the World's Fair at St. Louis. Mr. Davis has written much concerning Venezuela and is viewed as a warm friend of the country by President Castro.

CHARLES B. HOLMES, the author of "Elsieville, a Tale of Yesterday," is at work on a new novel of country life by the seashore entitled "May, the Country Girl," which he expects to have ready for the press in early summer.

ARRANGEMENTS have just been completed by which John Fox, the well-known novelist and author of "The Little Shepherd of Kingdom Come," will go to the war in the Far East for *Scribner's Magazine*. Mr. Fox is a graduate of Harvard, and was a correspondent in the Cuban war in 1898. He goes at once to the Far East and his correspondence will appear exclusively in *Scribner's Magazine*. T. F. Millard, whose reputation as a war correspondent was first made by some of the most striking articles published during the Boer War, will also be in the field for *Scribner's Magazine*, and will accompany the Russian forces.

BUSINESS NOTES.

BOSTON, MASS.—Norman H. White, assignee of Small, Maynard & Co., has issued the following card: "If not sold at private sale prior to February 29, 1904, I shall upon that day at 12 o'clock noon, at No. 10 Arrow Street, Cambridge, Mass., sell at public auction the entire assets of the publishing business of the corporation of Small, Maynard & Company, said assets being held by me as assignee for the benefit of the creditors of the corporation. Bids will be received for said business only as a whole. The assets consist of book accounts, plates, contracts, copyrights, printed books bound and in sheets, together with paper, dies, etc., furnishings and fixtures. The right is reserved to reject any and all bids."

CHICAGO, ILL.—The Hammersmark Publishing Company is a new publishing firm recently established at 84 La Salle Street, to publish advanced literature of a high order. S. T. Hammersmark, the manager, has been for the past fifteen years connected with the booktrade of Chicago.

GLENS FALLS, N. Y.—R. J. Loy, formerly at Cobleskill, N. Y., has opened up a book and stationery store here and should like to receive the latest catalogues and price lists.

LOUISVILLE, KY.—It is reported that Sutcliffe & Co., booksellers, have filed a petition in bankruptcy.

NEW YORK CITY.—Metz B. Hayes, formerly business manager of *Outing*, is now associated with the advertising department of *Leslie's Monthly Magazine*, and has assumed the po-

sition of assistant secretary of the Frank Leslie Publishing House.

NEW YORK CITY.—Philip Pesky has removed his bookstore from 125 East 125th Street to 126 West 116th Street, where he has larger quarters. He will hereafter also carry a full line of high class stationery.

PHILADELPHIA, PA.—P. W. Ziegler & Co., publishers, are said to have made an assignment.

WAUKEGAN, ILL.—Dr. George S. Wheeler, bookseller, for nearly fifty years in business, has retired, and is succeeded by William F. Wandel, who was associated with Dr. Wheeler for a number of years.

LITERARY AND TRADE NOTES.

DREXEL BIDDLE, of Philadelphia, has sold out his publications, which will hereafter be published by R. F. Fenno Company, of New York.

JOHN LANE has just published "The Stars of the Desert," a new volume of poems by Laurence Hope, author of "India's Love-Lyrics."

HENRY ALTEMUS COMPANY call attention to a charming story by Ruth McEnery Stuart, author of "Sonny" and "Napoleon Jackson," entitled "George Washington Jones, a Christmas Gift that Went a-Begging." The story is illustrated by Edward Potthast.

It will be news very likely to many of the patrons of the Scottish Union and National Insurance Company, which has an American branch at Hartford, Conn., that Walter Scott was its first governor, and that as president he signed the first minutes of the company, November 16, 1825.

THE SMART SET PUBLISHING Co., New York, has just brought out a little story entitled "Winning Him Back," by Anita Vivanti Chartres, author of "The Hunt for Happiness," illustrated by C. B. Currier. The plot is simple and the characters are sketched with skill and considerable humor.

WE misunderstood the information received by us last week concerning the posthumous work by Henry Seton Merriman. "The Last Hope," it appears, has been in the hands of Charles Scribner's Sons for nearly, or quite, a year and will be brought out by them, without serial publication, some time next autumn.

THE average reader will probably find some difficulty in pronouncing the title of Marmaduke Pickthall's book, "Saïd, the Fisherman." Most newspapers leave out the important little diaeresis over the "i" (i), which makes the title read something like a conversational parenthesis. The hero's name might be more phonetically spelled "Sah-eed."

L. C. PAGE & Co. will publish at once a novel by Sheppard Stevens, entitled "The Sign of Triumph," which uses as a theme the movement called "The Children's Crusade," the most extraordinary and pathetic incident of the religious history of the world, which lost to the homes of France and Germany nearly one hundred thousand children.

J. F. TAYLOR & Co., New York, announce a new uniform edition of the complete works of Laurence Sterne, supplemented with a life of Sterne by Percy Fitzgerald. The edition will be in twelve octavo volumes, printed from new type. There will be over 60 etchings and photogravures reproducing famous drawings by Hogarth, Reynolds, Cruikshank and others.

THOMAS WHITTAKER has among his new books for the current year a new edition of "Sonnets and a Dream," by the Rev. Dr. Huntington, of Grace Church, New York; "The Cross and Passion," by the Rev. Dr. Hodges, Dean of Cambridge; "The Interior of the Kingdom," by the Rev. D. V. Gwilym; and a new edition of "Early Bibles of America," by the Rev. John Wright, D.D.

"MERELY MARY ANN," Zangwill's now famous novelette has just been published by the Macmillan Company in a large edition in paper covers. The play which Mr. Zangwill made from his book has had so great a success that it has called for the publication of the story in a volume by itself. Hitherto "Merely Mary Ann" has appeared only in the collection of short stories by Mr. Zangwill, entitled "The Grey Wig."

JOHN BACON, who for years was the representative of McLoughlin Brothers, but more recently travelled for Dana Estes & Co., has joined the travelling force of Little, Brown & Co. He is at present in New York looking after the territory of George Sully, who we regret to hear is quite ill. In a few weeks Mr. Bacon will go West. He will no doubt meet with a welcome from his old friends, as he ranks among the men marked "all wool and a yard wide."

BRENTANO'S are publishing a collection of dainty verse by Miss Ruth Lawrence entitled "The Beggar's Garden," the contents of which breathe both love of outdoor life and intense patriotism. They have secured the American market of a complete and authoritative work on Armory and Heraldry, edited from the German of Ströhl by Arthur Charles Fox-Davies. Mr. Davies has revised the work where necessary and added much new matter essential to an English work on the subject. The work is limited to an edition of 700 copies.

LONGMANS, GREEN & Co. have just published "Round Kangchenjunga," a narrative of mountain travel and exploration in Thibet, by Douglas W. Freshfield, recently president of the Alpine Club, with maps and over forty illustrations; "Life and Letters of Thomas Thellusson Carter, warden of the House of Mercy, Clewer, and Hon. Canon of Christ Church, Oxford," edited by W. H. Hutchings, Archdeacon of Cleveland; also, a work on "Steam Boilers, their theory and design," by Professor H. de B. Parsons, of the Rensselaer Polytechnic Institute.

"AN AMERICAN CRUISER IN THE EAST," by John D. Ford, engineer U. S. N., has been recommended by the Navy Department for adoption for ship's libraries. Mr. Ford, who was with Dewey at Manila, has written a re-

markedly full account of the present status of Japan, China, Corea and the Russian possessions in the East, with a sketch of the war between Japan and China, and on account of Japan's military resources, A. S. Barnes & Company, the publishers of the book, have included among the numerous illustrations some Japanese pictures of naval battles.

THE recent fire at the University Library of Turin seems to have been a very serious matter. It is said that 100,000 books and 3000 manuscripts have been destroyed, and among the latter some 400 Greek mss. of the thirteenth and fourteenth centuries, treasures rescued by the wandering scholars of the Renaissance. A collection of 1200 Latin mss. that have come down from the printing houses of Aldus and the Elzevirs is also said to have been destroyed, and some valuable palimpsests of Cicero and Cassiodorus. The library contained 320,000 bound volumes, 4038 manuscripts and 1095 incunabula.

OLIVER DITSON COMPANY, Boston, have just added to their *Musician's Library* "Forty Songs by Johannes Brahms," edited by James Huneker, including the best of Brahms's work; also, "Twenty Piano Transcriptions by Franz Liszt," edited by August Spanuth, who has added a bibliography and a few words of "advice to players." Both volumes are carefully printed by D. B. Updike and have portraits of the composers. They have also just ready the libretto in the original and English translation of Wagner's "Parsifal." The translation is made in exact accordance with the original by H. L. and F. Conder.

GINN & COMPANY announce the following books for early publication: "Sea Stories for Wonder Eyes," by Mrs. A. S. Hardy, answering questions about sea life often puzzling to children; "Machiavelli and the Modern State," by Louis Dyer, containing three lectures delivered at the Royal Institution, London, 1899; a revised edition of A. F. Blaisdell's "Our Bodies;" "Elementary American History," by D. H. Montgomery; and "A Primary Arithmetic," by D. E. Smith. The forthcoming volumes in the *International Modern Language Series* include "Germelshausen," by Friedrich Gerstäcker; Lessing's "Minna von Barnhelm;" and About's "La Mère de la Marquise" and "La Fille du Chanoine."

A. C. McCLURG & Co. have just ready Mrs. Irene Grosvenor Wheelock's important work on "Birds of California," an introduction to more than three hundred common birds of the State and adjacent islands, with a supplementary list of rare migrants, accidental visitors and hypothetical subspecies, covering as absolutely as possible the whole field. The illustrations, which form a special feature of the book, include ten handsome full-page plates and seventy-eight drawings in the text by Bruce Horsfall. They will publish in March "Bird Center Cartoons," by McCutcheon, whose first volume of cartoons is now in its fifth edition. Now that the war is on, the second edition of Mr. Clements' "Handbook of Modern Japan" appears at an opportune moment.

FLEMING H. REVELL COMPANY, who have a number of books on Japan and Corea on their list, will publish at once "The Vanguard, a tale of the Hermit Nation," a story of missionary life, by James S. Gale, the author of that vivacious and witty little book, "Korean Sketches." They are just issuing a volume by Dr. Frank G. Cressey, entitled "The Church and Young Men," a *resumé* of present Christian effort for young men that will prove suggestive to any one interested in such work. They have also just ready a little devotional book, "Quiet Talks on Power," by S. D. Gordon, until recently a Y. M. C. A. state secretary in Ohio. The book first appeared in pamphlet form and was much appreciated in England, where over 20,000 copies were sold in one year.

THE CENTURY COMPANY will publish next month Caroline Abbot Stanley's "Order No. 11" and Alberto Santos-Dumont's "My Air-Ships," both promising to attract unusual interest. Among later issues of the spring we note "Four Roads to Paradise," a novel of American life, by Maud Wilder Goodwin; "Roof and Meadow," a record of bird and animal life from the author's personal observations, by Dallas Lore Sharp, author of "Wild Life Near Home;" "A Daughter of Dale," a love-story set in a university town, by Emerson G. Taylor; "Fable and Wood-myth," with illustrations by the author, from the pen of Ernest Thompson Seton; also, a new edition of Captain Robert H. Fletcher's "Marjorie and Her Papa," in attractive dress, with all of Birch's original pictures.

D. APPLETON & Co. will publish in March Dr. G. Stanley Hall's work on "Adolescence: its Psychology and its Relations to Education," the result of many years of study and teaching, and one of the first attempts to set forth everything concerning that critical period of life. They will publish in April Herbert Spencer's autobiography, which will easily be the most interesting book of the spring. Very little is definitely known concerning its contents notwithstanding the fact that it has been in type for years. Spencer had thirty proofs of it prepared, and sent them to his most intimate friends for criticism; it is said to be likely that these comments will be appended to the autobiography, so that the reader may see Herbert Spencer not only as he saw himself, but also as his famous contemporaries saw him.

CHARLES SCRIBNER'S SONS have added to their *Library of Art* a volume on "French Painting in the Sixteenth Century," by L. Dimier, with forty illustrations, covering the period which extends, in France, from the accession of Francis I. to the death of Henry IV., with the addition, by way of preface, of the reigns of Charles VIII. and Louis XII. They have just ready a new edition of Gilbert Hilton Scribner's "Where Did Life Begin?" which presents conclusions as to the origin of life that have been arrived at twice, twenty years apart and from absolute dissimilar evidences; Hazell's annual for 1904, revised to December 31 last; also, "Gods and Fighting Men," the story of the Tuatha de Danaan and of the Fianna of Ireland, ar-

ranged and put into English by Lady Gregory, with a preface by W. B. Yeats, the Irish poet.

DOUBLEDAY, PAGE & Co. will publish shortly a novel by Mrs. John Van Vorst entitled "The Issues of Life," which is said to be a searching arraignment of the new woman, who substitutes clubs for the home duties which once bounded the whole feminine horizon. It will be remembered that the author's work in "The Woman Who Toils" brought from Mr. Roosevelt that vigorous "race-suicide" letter which added a new phrase to our contemporary language. Her novel deals in a convincing way with the same question among the more intelligent and cultivated classes. It is pretty sure to arouse considerable discussion, and the picture of the women's clubs, though drawn from life, will doubtless be taken up warmly by the champions of these organizations. They have nearly ready a cheaper edition of Hezekiah Butterworth's "South America and Panama," a popular history of the struggle for liberty in the Andean republic and Cuba. The book has been revised up to 1904 and covers the Panama revolution and the recent events on the Isthmus.

HARPER & BROTHERS have just issued "In Famine Land," by Rev. J. E. Scott, giving a graphic picture of famine-stricken India as seen by a missionary during the awful distress of 1899-1900; "Yarborough the Premier," by Agnes Russell Weekes, the tale of an English politician whose unscrupulous ways bring him great power, and whose proud son refuses to profit by his political misdeeds; "The Stone of Destiny," by Katherine Mackay, a problem story of wedded life, in which the husband represents the ideal and the woman the materialistic leanings; Bram Stoker's new book, "The Jewel of Seven Stars," a story of mystery that hangs over the tomb of a queen of ancient Egypt, about whose mummied remains strange preparations for her resurrections are discovered by an English scholar, which he plans to carry out with astonishing results; also, "Business Education and Accountancy," by Charles Waldo Haskins, edited by Frederick A. Cleveland, a practical exposition of the nature and value of business education by an expert authority of wide reputation.

HOUGHTON, MIFFLIN & Co. will publish on the 27th inst. "Joan of the Alley," by Frederick Orin Bartlett, illustrated by Eleanor Winslow, a romance of city life in which there is much of the spirit that made Jacob Riis's stories of the East Side of New York and the London stories of Besant and Whiteing so successful; "A Country Interlude," by Hildegard Hawthorne, the first novel by Nathaniel Hawthorne's granddaughter, which is said to have unusual distinction and charm; "With the Birds in Maine," by Olive Thorne Miller, a new book of nature studies for which the author is famous; "Conduct of Life" and "Society and Solitude," forming volumes six and seven of the *Centenary edition* of Emerson's works; "William Greenleaf Eliot," a memorial sketch of the founder of Washington University at St. Louis, by Charlotte C. Eliot, with an introduction by Dr. James K. Hosmer; "The Song of Roland," translated

by Isabel Butler, the first and second books of "Malory's King Arthur," edited by Clarence Griffin Child, two new volumes in the *Riverside Literature Series*; also, Hawthorne's "The Old Manse," in the *Riverside Press edition*, limited to 500 copies.

J. B. LIPPINCOTT COMPANY report that advance orders for Mary Stewart Cutting's new book, "Heart of Lynn," and George Morgan's new novel, "The Issue," are heavy and present indications are that the two books will be the leading spring fiction of that house in popular estimation. Since Mrs. Cutting's markedly successful "Little Stories of Married Life," she has written no book. It has already been noted that her new story bears a certain resemblance in its atmosphere of healthy young life to Miss Alcott's "Little Women," and that in both cases this impression is created by a simple narrative of every-day life. George Morgan's novel—upon which he has been at work for years—has, because of its serious study of American life, brought out the most hearty commendation from those who have read the advance sheets. The author of "The Issue" is a deliberate writer, and has done nothing since the appearance of his "John Littlejohn of J." several years ago. A new book by the author of the "Holladay Case" will be published in March over the title "Two Cadets of Gascony," a romantic tale after the manner of Weyman. A new novel by John Strange Winter entitled "Cherry Child" will be brought out on the 25th inst.

DODD, MEAD & COMPANY are soon to publish "Jacques Cartier, Sieur de Limonlieu, His Voyages to the St. Lawrence in the years 1534, 1535-6, and Allied Documents." This work is translated from the original manuscript, No. 5, portefeuille LVII, de Fontette in the Bibliotheque Nationale, Paris, the Bréf Recit. of 1545 in the British Museum, London, and the Fragmentary Voyage of 1541. There will be included in the work a memoir of the great navigator, together with Indian vocabularies, maps, illustrated index and annotations, by James P. Baxter, president of the New England Historical and Genealogical Society, Maine Historical Society, and author of a number of historical works. They will soon begin the publication of their complete and definitive edition of the journals of Lewis and Clark, reproduced exactly from the original journals in the possession of the American Philosophic Society of Philadelphia, with a mass of material hitherto unpublished, edited by Reuben Gold Thwaites. They also announce a new volume of essays by Maeterlinck; "The Day of the Dog," a story by George Barr McCutcheon, with illustrations by Harrison Fisher; also, the "Memoirs of Anna Pickering," edited by her son, a rich mine of early Victorian anecdote.

FOX, DUFFIELD & Co. will publish shortly a work on "Practical Track and Field Athletics," by John Graham and Ellery H. Clark, a systematic guide and handbook for the modern athlete. The book is written entirely from the point of view of actual experience. The authors, John Graham, the Harvard ath-

letic instructor, and Ellery H. Clark, the present all-around American amateur champion, and chairman of the Committee on Hygiene and Physical Training in the Boston public schools, are both men who need no introduction to the sporting world. Mr. Clark's prestige is of a very special kind, due to his having won back the all-around championship after a lapse of six years. In general, "Practical Track and Field Athletics" will lay stress upon the moral and physical advantages to be derived from regular and moderate exercise as opposed to merely professional athleticism. A particular feature of the new book will be the illustrations. The authors have made collections of some of the best work of leading photographers and have had access also to large newspaper collections, representing altogether the best work yet done in the field of instantaneous photography. From these have been selected upwards of fifty photographs to be made into half-tones, showing all the famous athletes of the day in the actual performance of their particular events.

THE MACMILLAN COMPANY have just ready a volume entitled "The Fat of the Land," by John Williams Streeter, M.D., describing the author's experience on a neglected farm which he bought at the age of fifty-three, when he was obliged to retire from his profession. He describes every detail of his management of the farm through the first four years, merely summarizing the results of the next three. The book is new in its field, and every word is based on facts. It contains a number of illustrations from diagrams. They have also just ready a story for young people entitled "The Day Before Yesterday," by a new author, Mrs. Sara Andrew Shafer, which pictures the lives and friendships of a little girl and her relatives and friends who grow up in a little Middle Western village. They have in preparation a volume entitled "Modern Methods of Charity," which is further described as "an account of the systems of poor relief, public and private, in Europe and America," by Charles Richmond Henderson, Professor of Sociology in the University of Chicago, and Dr. E. Muensterberg, Director of Poor Relief in Berlin; a little story full of vigor and fight by Henry K. Webster, author of "Calumet K," to be entitled "The Duke of Cameron Avenue," and to take its place in *Little Novels by Favorite Authors*; also, a Civil War tale by Rev. Cyrus T. Brady, called "A Little Traitor to the South." In other lines there will be "Representative Modern Preachers," biographical and critical essays by Dr. Lewis O. Brastow, of Yale University, covering Schleiermacher, Robertson, Beecher, Newman, Spurgeon, etc.; also, "The Opening of the Mississippi," by Frederic Austin Ogg, rich in interesting information about the history of the great river.

AUCTION SALES.

FEBRUARY 23, 3 P.M.—Books, maps and pamphlets mostly relating to the Civil War. (442 lots.)—Anderson.

FEBRUARY 25, 26, 3 and 7 P.M.—The second part of the collection of Augustus Toedteberg

of dramatic and other illustrations. (1200-2435 lots.)—Anderson.

MARCH 1, 7:30 P.M.—Literary manuscripts and autograph letters gathered by George M. Williamson. (94 lots.)—Anderson.

MARCH 2 3 P.M.—First editions of American authors, etc. (324 lots.)—Anderson.

DAVIS & HARVEY, Philadelphia, will offer at auction on March 9 and 10 the collection of Americana belonging to the estate of the late Moses Pollock, the Philadelphia publisher and bookseller. The collection includes a number of books from the library of George Washington, early magazines and newspapers, local histories and a number of autographs. The collection will be sold under the management of Stan V. Henkels.

PICK-UPS.

HIS BOOKS.

His plots were novel, strong and deep,
No novice he, unversed;
And everybody rushed to hear
His final chapter first.

And yet he was not popular
Though read by every rank;
In fact, he shunned publicity—
The cashier of the bank.—*New York Sun.*

ENTERPRISE IN PHILADELPHIA.—Said a stranger to a benevolent-looking old gentleman standing at a Chestnut Street corner, "Can you direct me to Fairmount Park?" "I suppose I could," replied the old gentleman, after some hesitation; "but I would much rather sell you a map of the place."

ENGLISH FICTION AND REVIEWERS.—"The occupation of the reviewer—particularly of the reviewer of contemporary fiction—is one of the worst of the 'dangerous trades.' It is one of the worst, because white lead and phosphorus kill the body, but are not able to kill the soul, while the constant reading of modern fiction is able to destroy all simplicity and sanity and moral and intellectual health."—*London Outlook.*

REVENGE OF A BOOK AGENT'S VICTIM.—Speaker Cannon has always been an "easy mark" for book agents, but hereafter they will find him a hard proposition, for a recent purchase, it seems, has made him wary. Not long ago a glib-tongued canvasser convinced the Danville statesman that he needed a sixty-volume historical work. In due time the volumes were delivered; upon investigation it was found that the information they contained was inaccurate, that it was perfunctorily written, and that, in short, the work was of little value to any one. But there was his contract, and he was obliged to make payment, and he wrote out a check which passed through one of the local banks. Upon the back of it he wrote: "This check is in full payment, both legal and moral, for sixty volumes of books called in the contract with the payee, [here occurs the name of the publication.] The books are not worth a damn, and are high at that. 'We are never too old to learn,' but the way the gentlemanly agent came it over your Uncle Joe is worth the check." He sent the check to the firm, and in the regular order of business it went through the local banks and has just been returned to the speaker.

TERMS OF ADVERTISING.

Under the heading "Books Wanted" book-trade subscribers are given the privilege of a free advertisement for books out of print, of five nonpareil lines exclusive of address, in any issue except special numbers, to an extent not exceeding 100 lines a year. If more than five lines are sent, the excess is at 10 cents a line, and amount should be inclosed. Bids for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, must be paid for at the rate of 10 cents a line.

Under the heading "Books for Sale," the charge to subscribers and non-subscribers is 10 cents a nonpareil line for each insertion. No deduction for repeated matter.

All other small, undisplayed, advertisements will be charged at the uniform rate of 10 cents a nonpareil line. Eight words may be reckoned to the line.

Parties with whom we have no accounts must pay in advance, otherwise no notice will be taken of their communications.

BOOKS WANTED.

In answering, please state edition, condition, and price, including postage or express charges.

Houses that are willing to deal exclusively on a cash-on-delivery basis will find it to their advantage to put after their firm-name the word [Cash].

Write your wants plainly and on one side of the sheet only. Illegibly-written "wants" will be considered as not having been received. The "Publishers' Weekly" does not hold itself responsible for errors.

It should be understood that the appearance of advertisements in this column, or elsewhere in the "Publishers' Weekly" does not furnish a guarantee of credit. While it is endeavored to safeguard these columns by withdrawing the privilege of their use from advertisers who are not "good pay," booksellers should take the usual precaution, as to advertisers not known to them, that they would take in making sales to any unknown parties.

Wm. Abbott, 281 4th Ave., N. Y.

Memorial of Rev. J. H. Aughey, by Aughey.
X-Y-Z, or, Sleeping Preacher of No. Ala.
Down the River (duelling).
Secret of Hamlet, Frost.
S. C. Women in Civil War.
Prescott, Conquest of Mexico.
Greeley's Active Service.
Set Henry George's Works, Doubleday, Page ed.
Castine, a C. S. A. item. Greensboro, N. C., 186—.

Adair Book Co., 43 Van Buren St., Chicago, Ill.
Hay, John, anything by, original pamphlets only.
The Liberty Bell, state ed.

Robert Adams, Fall River, Mass.

Fowler's History Fall River.
Sparks, Amer. Biography, 1st ser.
Morris, Wm., Earthly Paradise, 1st ed.
Fessenden, Modern Philosopher.

The Albany News Co., Albany, N. Y.

Drake's Biographical Dictionary, \$1.00 list.

A. M. Allen, 508 Fulton St., Troy, N. Y.

Gummere's Surveying.
Warren's Shades and Shadows.
Hudson's R. R. and the Republic.
Boker's Plays and Poems, v. 2, cl.

Amer. Bapt. Pub. Soc., 37 S. Pryor St., Atlanta, Ga.

Unchanging Christ, by MacLaren. Pub. in 1889.

Amer. Bapt. Pub. Soc., 256 Washington St., Boston.

Man a Creative First Cause, by Rowland G. Hazard.
Freedom of the Will, by Rowland G. Hazard.
Evolution and Effort, by Edward Kelly.

Amer. Bapt. Pub. Soc., 177 Wabash Ave., Chicago, Ill.

Fuller's Worthies.
Meyers, Commentary on the New Testament.

Amer. Bapt. Pub. Soc., 132 E. 23d St., N. Y.

Palfry, History of New England.
Doyle, English Colonies in America.
Delitzsch, Job.
Renan, Job.

The American News Co., 39 Chambers St., N. Y.

Pris. L., B. & Co.
Inside, W. M. Baker.
Husband and Wife, by Geo. Z. Gray.
2 copies G. T. T., E. E. Hale. L., B. & Co.
Baron's Sons, Jokai. Page.
Pansy Sunday Books, Alden.
Bubbling Teapot, Champney.
Ingenuet. Routledge.
Like a Gallant Lady, K. M. Cleary. Stone.
Man and a Woman, Waterloo.
Woman with a Future. Mrs. A. Dean, pap. or cl. Stokes.

American Tract Soc., 54 Bromfield St., Boston. [Cash.]

Weiss's Anatomy, col. plates.

Americus Law Book Co., Americus, Ga.

Secret of Hamlet, by S. G. Frost.
Laws and Legislative Journals Southern States.
Proceedings National Democratic Conventions.
Reports State Bar Associations.
Lawyers Reports Annotated, 22 to 54.
Supreme Court Reports Southern States.
Rayall's Letters from Ala.
Anything by Jere Clemens.
Debates Federal Con., 1787.
Revolutionary, Civil War and Slavery Items.

Ammon & Mackel, Successors to Leggat Bros., 81 Chambers St., N. Y.

Nelan's Cartoons of Our War with Spain.
Tried and True, by Isabel Spencer.
Shiloh, by T. Worthington, pap. or cl. Washington, 1872.
Hall's History of Auburn.
Harte, Bret, Sweet Singer of Michigan.
Tissot's Illustrated Life of Christ.
Cowden-Clark, Charles, Characters of Shakespeare.
Allen's Washington or the Revolution. Neely.
Peter Force's Tracts.
Ford, P. L., Pamphlets on the Constitution of the U. S.
Ford, P. L., Essays on the Constitution.
Lee's Life of Washington.
Ramsay's History of American Revolution.
Watson's Men and Times of the Revolution.
In the Footsteps of Don Quixote.

Antiquarian Book Concern (Shonfeld's), Omaha, Neb.

Bancroft's Constitution; Fiske's Revolution.
Life of St. Philip Neri.
Curtis, Land of the Nihilist.
Abbott, Jacob, Gentle Measures.
Didon's Life of Christ.
Buckle's Civilization; Huc's Travels.
Trial of Dalton vs. Dalton (divorce case).
Greenhood, On Public Policy.
Burke's Genealogical and Heraldic Dictionary.
Bradley, Principles of Logic; Ethical Studies.
Sam Slick the Clockmaker.

Bailey & Sackett, University Bldg., Syracuse, N. Y.

Graeter, Francis, Hydriatics, or, a Manual of the Water Cure, 3d ed., 198 pp., 12mo. New York, W. Radde, 1843.

H. C. Barnhart, York, Pa. [Cash.]

Catskill Fairies.
Escaped Nun, by Miss Bunkerly.
Life and Times of Colonel Remington, an Officer of the Revolution.

W. L. Beekman, 55 E. 5th St., St. Paul, Minn.

Dr. Chase's Receipt Book. Toledo, 1885.
Ins and Outs of Wall Street, 1900 or later.
American Securities, by Wm. Grosvenor.
Music, Dec., '92; Nov., Dec., 1900; May, '02.
Virgil, by Conington.
Flynn's Irrigation.

The Bell Book and Stationery Co., Richmond, Va.

Cummings, On the Beatitudes.
Taylor, Four Years with General R. E. Lee.

Bonnell, Silver & Co., 24 W. 27d St., N. Y.

By Waters of Sicily, Pott.

The Boston Book Co., 83 Francis St., Boston, Mass.

Amer. Chemical Journal, Apr., '84. Up to \$1.00.

Estate of J. W. Bouton, 10 W. 28th St., N. Y.

Morley's Works, any 8vos, London ed., cl.
Memoirs of B. R. Curtis, 2 v. 1879.
Freer's Last Decade of Glorious Reign, London ed.
Marquand Picture Sale Catalogue.
Kelmscott Chaucer.

BOOKS WANTED.—Continued.

T. L. Bradford, 1862 Frankford Ave., Phila., Pa.
 Flint's Diagnosis.
 Fothergill, Physiological Factors in Disease.

S. B. Bradt, 155 Washington St., Chicago, Ill.
 Syntagma, and Devil's Pulpit, Rev. Robt. Taylor.
 Gartenlaube, bound vols., runs or odd vols., cheap.
 Spurgeon's Works, 20 v.
 Talmage's Works, 20 v.

Brentano's, Union Sq., N. Y.

Barber, G. W., History and Antiquity of New England, etc.
 Odd Woman.
 Royce's Spirit of Modern Philosophy.

S. E. Bridgman & Co., 108 Main St., Northampton, Mass.

Select Sermons of St. Leo, ed. by Bright.
 Any book or pamphlet on Lincoln.
 Pilgrim's Scrip.

Brooklyn Institute Museum Library, Eastern Parkway, Brooklyn, N. Y.

Description of Glover Collection of Chinese, Annamese, Japanese and Korean Coins, 2 v., by Lockhart. Noranha & Co., Hong Kong, publishers, 1895.

E. D. Brooks, 605 1st Ave., S., Minneapolis, Minn.
 Green's History of the English People, illus. ed.
 Otte, E. C., Dano-Norwegian Course.

The Brown, Eager & Hull Co., 409 Summit St., Toledo, O.

The Modern Evil, by Armstrong.
 Aunt Sally's Policy Players' Dream Book.

Bryant & Douglas Book and Stationery Co., 1002 Walnut St., Kansas City, Mo.

Spencer, Factors in Organic Evolution.

The Burrows Bros. Co., Cleveland, O.

Nichol's Tables European Hist.
 Longfellow, Final Memorial of Longfellow.
 Brown, Speed Factor.

Walter S. Butler, Selma, Ala.

Lord's Beacon Lights of History.
 Quotations on the Encyclopædia Britannica.

W. A. Butterfield, 59 Bromfield St., Boston, Mass.

Sparks, Amer. Biography, 25 v.
 Viollet le duc, Dictionnaire de l'Architecture, 10 v.
 Osgood Genealogy.
 One Thousand Hubbards.
 Tuttle Genealogy.
 Lear's Nonsense Book, old colored illus.
 Davis, Life of Aaron Burr, 2 v.
 Johnnikins and the Goblin, C. G. Leland.
 Odd vols. Shakespere, pub. in Philadelphia, 1795-6, also a complete set.
 Baird, Brewer and Ridgway's Birds, 3 v.
 Appleton's Annuals, shp.
 Lowndes' Bibliography.
 Bancroft's U. S., v. 10.

California State Library, Sacramento, Cal.

Palou, Francisco, Life of Padre Junipera Serra, tr. by J. Adams.
 Cummins, Ella Sterling, Story of the Files.

Campion & Co., 1305 Walnut St., Phila., Pa.

Maupassant, Bel Ami Messalina's Daughter.
 Yonge, Seven Heroines of History.
 The Bonaparte-Patterson Marriage. Pub. by Porter & Coates.
 Sainte Beuve, Port Royal.

Capital City Book Co., Austin, Tex.

Paney, Histoire de la Martinique depuis la colonisation jusqu'à, 1815. Fort Royal, 1846.
 Aube, La Martinique son présent et son avenir. Paris, 1882.
 Rey, Etude sur la colonie de la Martinique. Paris, 1881.

Case Library, Cleveland, O.

Harland's A Latin Quarter Courtship.
 Forman's Our Living Poets.
 Greene's Princesses of England.
 Walmsley's Electricity in Service of Man.
 Dodsley's Plays (ed. Hazlitt), v. 14 only.
 Ruskin's Praeterita, v. 3 only.

A. H. Clapp, 32 Maiden Lane, Albany, N. Y.

Irish Stories, Yeats.
 Reasons for Being a Churchman, by Little.
 Life of Lincoln, Choate.
 Ram, On Facts.
 Young Moose Hunters, Stephens.
 Across the Plains, Mrs. Custer.

The A. H. Clark Co., Garfield Bldg., Cleveland, O.

Pattillo, Moose Hunting, Salmon Fishing, etc., in Canada.
 Maguire, The Irish in Amer.
 Flowers' Letters from Illinois. London, 1822.
 De Smet, Letters and Sketches. Philadelphia, 1843.
 Buttrick, T., Voyages, Travels and Discoveries. Boston, 1831.

W. B. Clarke Co., Park and Tremont Sts., Boston.

Pericles and Aspasia, Landor.
 Boy Convict of Bermuda, Winslow.
 Lectures on Various Forces, Faraday.
 Tales of Punjab.
 Garcia Morino, Berthe.
 Works by G. P. R. James.
 Works by W. H. Ainsworth.
 Notes on Life Insurance, Smith, 3d ed.
 Boys and Girls of the Revolution, Woodman.

Henry T. Coates & Co., 919 Walnut St., Phila., Pa.

Souvenirs of Some Continents, by Archibald Forbes.

Wm. G. Colesworthy, 66 Cornhill, Boston, Mass.

Old Clocks, Watches, and Their Makers, by Britten.

Crotty Bros., Lansing, Mich.

Gray's Anatomy, last ed.

Crusoe & Co., 81 Vermont St., Brooklyn, N. Y.

Amer. Book Prices Current, 1895, 1899, 1900, 1903.
 Losely Manuscripts.
 Facsimile of Ms. of Milton's Minor Poems.
 Facsimile of Ms. of Book of Common Prayer, 1662.

The Daniels & Fisher Stores Co., Denver, Colo.

Ward, A. W., Hist. of English Dramatic Literature. Macmillan.

Denhelm & McKay Co., Worcester, Mass.

Manufacture of Portland Cement, Butler. Spon.
 Agricultural Analysis, 3 v., Wiley. Chemical Pub.
 Amateur Emigrant, Stevenson, Stone & Kimball 1895 ed. only.
 Reed's Modern Eloquence, any binding.
 Johnson's Universal Encyclopædia.
 Bryant and Gay's History of U. S.
 Allen Dare and Robt. Diable, Porter. Appleton.
 3 copies Travels with a Donkey, Stevenson, Scribner \$1.00 list ed.
 Rough Riders, Roosevelt. Sagamore ed. Putnam.
 Anything on Spain.
 Manufacture of Portland Cement, Butler. Spon.

A. Deutschberger, 117 4th Ave., N. Y.

Kipling, Outward Bound ed., v. 17-19 to end.

F. M. DeWitt, 318 Post St., San Francisco, Cal.

Real History of Rosicrucians, Waite.
 Kabbalah Unveiled, Mathews.

Dixie Book Shop, 35 Nassau St., N. Y.

Foley's American Authors, 1st ed.
 Books on demonology.
 Real Estate Record, 1872 to 1880.

Dodd, Mead & Co., 372 Fifth Ave., N. Y.

Hopes and Fears for Art, by William Morris. London, 1882.

Dickens, Edwin Drood, Household ed., green glazed cl.

Dickens, Master Humphrey's Clock, Household ed., green glazed cl.

Black Spirits and White, by Mrs. Trollope.

The Devil's Picture Books, a History of Playing Cards.

Kris Kringle's Rarer Show.

Tittletat Titmouse, 1st issue, illus. by Crawford.

2 copies Poems of J. C. Mangan.

Prescott, Life in Mexico, 2 v. (Prefaced by Prescott.) Boston, 1843.

Prescott, Ferdinand and Isabella, 3 v. 1838.

Prescott, Memoir of Abbott Lawrence. Boston, 1856, 4to; Phila., 1856, 8vo. Privately printed with portrait and folded pedigree.

Memoir of Pickering. Boston, 1848.

(Anonymous), The Club Room, edited with three original contributions by Prescott, 4 numbers, Feb., March, April, July, 1820, Boston.

How to Read Handwriting in Character, by Frith.

Five Great Skeptical Dramas, by Owen.

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Dodd, Mead & Co.—Continued.

- The Betrothed, Centenary ed., Adam and Charles Black, 1871, red cl.
 Materialised Apparitions, by E. A. Brackett, Boston, 1886.
 Manual of Optics, by Marm.
 Kobboltozo, by Cranch, early ed.
 Life Among the Germans, by Parry.
 Ban and Arriere Ban, Lang.
 To the Uttermost Far East, by Hawes.
 Sister Joan of the Cross, by Serao.
 Demos.
 Nether World.
 Bradbury, J., Travels in the Interior of America, 1809-11. London, 1819.
 Brackenridge, H. M., Journal of a Voyage up the River Missouri, 1811. Baltimore, 1815.
 Buttrick, T., Voyages, Travels and Discoveries of Tilly Buttrick, Jr. Boston, 1831.
 Bullock, W., Sketch of a Journey Through the Western States of North America, 1827. London, 1827.
 Croghan, G., Minutes of Conferences Held at Fort Pitt, 1768. Philadelphia, 1769.
 Cuming, F., Sketches of a Tour to the Western Country, etc., 1807-9. Pittsburgh, 1810.
 Evans, E., A Pedestrian Tour of Four Thousand Miles Through the Western States and Territories, 1818. Concord, 1819.

Wm. Donaldson & Co., Minneapolis, Minn.

Cryptogram, cl.

Charles H. Dressel, 561 Broad St., Newark, N. J.

[Cash.]

- Report of the Adjutant-General of the State of New York, 1896.
 Register of the 3d and 4th New York Heavy Artillery.

E. P. Dutton & Co., 31 W. 23d St., N. Y.

- Stevenson's New Arabian Nights, Thistle ed.
 Stoddard's Lectures, v. 1, thick pap. ed.
 Howells' Little Girl Among Old Masters.
 Lombart's Socialism and Social Movement 19th Century.
 Jones' History New York During Revolution.
 Letters Jane Welsh Carlyle. Harper.
 Memoirs of John Russell Young.

Easton & Mains, 21 Adams Ave., E., Detroit, Mich.

- Pulpit Commentary on Deuteronomy, 11. Chronicles, 11. Kings, Ezra, Nehemiah and Esther, Proverbs, Daniel, Hosea and Joel, St. John and Romans.
 Treasury of David, v. 5, 6, 7, must be good condition.

Paul Elder & Co., 238 Post St., San Francisco, Cal.

Pierce's Metrical Translation of Virgil's Æneid.

Everitt & Francis Co., 116 E. 23d St., N. Y.

- Acts and Laws of His Majesty's Colony of Connecticut, 1769.
 McCosh, Types of Creation.
 Heraldic Designs, by J. and E. Burke.

A. F. Farnell & Son, 46 Court St., Brooklyn, N. Y.

Murray's Handbook Japan.

C. P. Farrell, 117 E. 21st St., N. Y.

- Anacalypsis, by Higgins.
 Celtic Druids, by Higgins.
 Voltaire's Philosophical Dictionary.
 Lincoln, Was He a Christian?, by Remsburg.
 For Her Daily Bread, by Litane.
 Modern Thinkers, by Denslow.

H. W. Fisher & Co., 127 S. 15th St., Phila., Pa.

- Fiske, Studies in Religion, v. 9 of set.
 Greene's Dramatic Works, complete ed.
 Massinger's Dramatic Works, complete ed.
 Middleton's Dramatic Works, ed. by Bullen.

Friderici & Gareis, 6 E. 17th St., N. Y.

- Brodhead, Documents Rel. to the Colonial History of the State of New York, v. 11, 4to.
 Hough, Constitution of the State of New York Ad. in 1846. Albany, 1867.
 Blackstone, Comment. on Laws of England.

Gay & Bird, 22 Bedford St., Strand, London, Eng.

- Santa Barbara Exotic Flora.
 The Conifers, etc., by F. Franceschi.

Wm. J. Gerhard, 2209 Callewille St., Phila., Pa.

- Pacific R. R. Survey Reports, 12 v.
 Cope, Batrachia of North Amer.

Wm. J. Gerhard.—Continued.

Conrad, Monograph Unionidae, and Fresh Water Shells.

Dana, Zoophytes U. S. Explor. Exped., text only.

Goodspeed's Book Shop, 5a Park St., Boston.

- N. E. Hist. and Geneal. Register, quote on any odd vols. or parts of sets.
 The Berkshire News Comic Cook-Book.
 Doolittle, Social Life of the Chinese.
 Dubois, Life of William L. Yancey.
 Elliott's Debates.
 Elliott's Debates, v. 1 only.
 Staud, Johanna, Drumsticks.
 Strickland's Queens of England.
 Strickland's Queens of Scotland.
 Our War Songs. S. Brainard's Sons, 1887.
 Whistler, The Gentle Art of Making Enemies.
 Charlotte Bronte, First editions.
 Lilliput Levee, late ed.
 McDonald, The Golden Key.
 Mrs. Harry St. Johns.
 Neal, Daniel, History of New England. Lond., 1720.
 Soule, Memorial of the Sprague Family.
 Bailey Genealogy.
 Maine, Adj.-General's Reports, 1836-1843.
 Rev. John Adams, Biography of.

Edwin D. Gorham, 4th Ave. and 22d St., N. Y.

- Vols. of Meyers' Commentary on New Test., second-hand, cheap. Funk & Wagnalls.
 Westcott's History of English Bible, 3d ed.
 Pusey's What is of Faith, etc.

T. S. Gray Co., Milwaukee, Wis.

The Unpublished Letters Marie Antoinette and Comte d'Argenteau.

L. Hammel & Co., Mobile, Ala.

- From the Hills of Dream, McCloud, Mosher ed.
 The Lady with the Rubies, Wister translation.

F. B. Hartranft, 49 Pearl St., Hartford, Conn.

- Mark Twain's Works.
 Dickens, cheap ed.
 Wilson, Ornithology, odd vols., 1st ed.

Morton Havens, Albany, N. Y.

Puck, v. 3, 4, 5, 6, bound, good condition.

Walter M. Hill, 831 Marshall Field Bldg., Chicago, Ill.

- Cooper, J. F., Precaution, 2 v., 1820; The Pilot, 2 v., 1823; The Wept of Wish-ton-Wish, 2 v., 1829; The Water Witch, 2 v., 1830; Hints on Manning the Navy, 1837; Battle of Lake Erie, 1843; The Redskins, 2 v., 1846.
 Drake, J. R., Poems by Croaker, Croaker & Co., 1819; The American Flag, 1st separate ed., 1861.
 Fiske, Outlines of Cosmic Philosophy, 2 v., London, 1874; Darwinism and Other Essays, 1885; Idea of God, 1885; War of Independence, 1889; The Doctrine of Evolution, 1891; History of the U. S. for Schools, 1894.
 Fuller, Ossoli, Gunderode, 1842; Woman in the 19th Century, 1855.
 Garland, Hamlin, Under the Wheel, 1890; A Member of the Third House, 1892; A Little Norsk, 1892; A Spoil of Office, 1892; Prairie Folks, 1893.
 Harris, J. C., Nights with Uncle Remus, 1883; Daddy Jake, 1889; Uncle Remus and His Friends, 1893; Mr. Rabbit at Home, 1895.
 Harte, Poetical Works, 1872; M'liss, 1873; The Twins of Table Mountain, 1879; Jeff Briggs Lone Story, 1880; Complete Works, 5 v., 1882.
 Thoreau's Cape Cod, Spring, Summer, Winter, 1st ed.
 Dante, Reading on the Paradiso, Purgatorio, and Inferno, each in 2 v., by Vernon.
 Robert Louis Stevenson's Works, Edinburgh ed.

A. L. Hoffman 93 1st Pl., Brooklyn, N. Y. [Cash.]

- Tours of a Chess Knight, by S. S. Haldeman. 1868.
 Catalogues on chess works, English and German.

W. S. Houghton, Lynn, Mass.

- Connecticut Quarterly, 1895.
 Dawson's Historical Magazine, 1862-1866.
 Harper's Weekly, 1861, '65.
 McClure's, 1893, all.
 Mag. of American History, 1877.
 Magazine of Poetry, Oct., 1893.
 Munsey, Oct., 1891 to Sept., '93.
 Philistine, v. 1, nos. 4, 6.
 Recreation, 1895.
 Strand, 1891.
 St. Nicholas, 1st 2 vols.
 Wide Awake, before 1880.

BOOKS WANTED.—Continued.

Humphrey's Book Store, 26 Brattle St., Boston.

Aldrich, T. B., *Bad Boy*, 1st ed.
 Burroughs, John, *Wake Robin*, 1st ed.
 Mark Twain, *Tom Sawyer*, 1st ed.
 Bowles, *Land Lingerer Snow*, 1st ed.
 David Harum, 1st ed.
 When Knighthood Was in Flower, 1st ed.
 Cardinal's Snuff Box, 1st ed.
 Redemption David Corson, 1st ed.
 Janice Meredith, 1st ed.

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H. R. Huntling & Co., 204 Worthington St., Springfield, Mass.

The Island Garden, by Celia Thaxter, illus.
 3 copies Mrs. Carlyle's Letters. Pub. by Harper.
 Wilson's Tales of the Borders.

Huston's Book Store, 386 Main St., Rockland, Me.

Clowes, *Royal Navy*, v. 3, 4, 5, 6.

W. Jackson, 7 Ann St., N. Y.

Forty Years a Gambler on the Mississippi River,
 by Devoe.
 Life of Geo. Borrow, 2 v., by Knapp.

Geo. W. Jacobs & Co., 1216 Walnut St., Phila., Pa.

Keble, John, *Outlines of Instruction on Meditation for the Church Seasons*.
 Keble, John, *Life and Works of T. Wilson*.
 Keble, John, *Village Sermons on the Baptismal Service*.
 Keble, John, *Sermons on the Litany, the Church, the Communion of Saints*.
 Dean Houston's Companion to St. Paul.
 Maclay's History of U. S. Navy, 1st issue only.

U. P. James, 127 W. 7th St., Cincinnati, O.

Richard Feverel, *Lord Ormont and His Aminta*, Pocket ed. Scribner.

E. T. Jett Book and News Co., 806 Olive St., St. Louis, Mo.

Dorcas, Kouns.

The Kendrick Book and Stationery Co., 906 17th St., Denver, Colo.

Chess Problem Text-Book. Pub. by Cassell.

J. Kirkpatrick, 1076 Woodland Ave., Cleveland, O. [Cash.]

Country Life in America, Dec., 1902, to date.

Geo. Kleinteich, 397 Bedford Ave., Brooklyn, N. Y.

Elverson's *Saturday Night*, 1876 to 1882, inclusive, any or all.
 Proceedings Hospital Sect. Int. Congress, Chicago, '93.

Chas. E. Lauriat Co., 301 Washington St., Boston.

Santa Claus Picture Gallery.
 Gray's Anatomy, latest ed., second-hand.
 Christmas Every Day, Howells. Harper.
 Destructive Influence of Tariff, etc., Schoenhof. Putnam.
 Land of the Pyramids, Chesney. Cassell.
 Gottfried von Strassburg.
 Tristan and Isolde, abridged by J. L. Weston. New Amsterdam Book Co.
 The Insect, by Michelet, 8vo.
 Deerbrook, by Martineau.
 Studies in Judaism, Solomon Schechter. Macmillan.
 Amelia Wellby's Poems. D. Appleton & Co.

Lemcke & Buechner, 812 Broadway, N. Y.

Macdonald, St. George and St. Michael. Lothrop.

Library of Congress, Washington, D. C.

Archer, Thos. A., editor, *Crusade of Richard I. (English History from Contemporary Writers, ed. by York Powell)*. N. Y., Putnam, and London, Mott, 1902.
 Radcliff, *Noble Science*. N. Y., Routledge.
 National Conference of Charities and Correction Proceedings, no. 7, 1880.

Lib. Univ. California, Berkeley, Cal.

Adams, J. Q., *Memoirs*, 12 v. 1874-7.
 Gogol, *Dead Souls*, tr. by Hapgood. 1886.
 Handy, *Banking Systems of the World*. 1902.
 Hunt's *Merchants' Magazine*, v. 42-44, 49-63.
 Lefevre-Pontalis, *Life of Jean DeWitt*. 1885.
 Pyle, *Buccaneers and Marooners of Amer.* 1897.

Library Univ. Washington, Seattle, Wash.

Magazines and publications relating to college fraternities and sororities.
 Register of Debates, 1824 to 1837.
 Sunset Magazine, Frisco, v. 1, 2, nos. 1, 2, 3, 4.

Little, Brown & Co., 254 Washington St., Boston

Santayana's Sonnets, Stone.
 Sequin-Edouard, *Work on Idiocy*, English trans. Hector, *A Woman's Heart*.

Frederick Looser & Co., Brooklyn, N. Y.

3 copies Tasso, *Jerusalem Delivered*, tr. Fairfax. Routledge.
 Knox, *In the Levant*, new. Harper.
 Dictionary Latin Quotations, cheap.
 Meynel, *Spirit of Place*. Lane.
 8 copies Machiavelli, *The Prince*. Oxford.
 2 copies *Book Buyer*, Aug., 1895.

S. F. McLean & Co., 430 6th Ave., N. Y.

Wordsworth, Shakespeare and the Bible. 1864.
 Birch, *Inquiry with the Philosophy and Religion of Shakespeare*, 1848.
 Paine, *Arkansaw Bear*.
 Reynolds, *Rose Foster*.
 Samuel T. Fowler's Books, any.

Methodist Book and Pub. House, Toronto, Can.

The Life of Lorenzo Dow.

Edw. Mills, 607 Chestnut St., St. Louis, Mo.

Fish's Pulpit Eloquence, 2 v.
 Eddy's Patriotism of Illinois, v. 2.
 Scranton School Civil Engineering and Architecture, complete set of each.

C. W. Moulton, 426 Meoney Bldg., Buffalo, N. Y.

Paris Salon, 1888, '89, '92, '95.

P. M. Musser Public Library, Muscatine, Ia.

Poet Lore, set, bound or unbound.

W. W. Nisbet, 12 S. Broadway, St. Louis, Mo.

Inter. Cor. School Commercial Law Books.
 Nystrom, *Mechanical Engineer's Handbook*, 18th ed.
 De Rupert, *Californians and Mormons*.
 Mrs. Gaskell, *Cranford*.
 Official Cat. Phila. Expos., 1876.
 Official Cat. and Annexes Paris Expos., 1900.
 Rawlinson's Herodotus.

Noyes & Davis, 138 Main St., Norwich, Conn.

Lord, Dr. John, *Beacon Lights of History*, from v. 6, red cl., gilt top, imprint 1886.

Nunn & Co., 227 N. Howard St., Baltimore, Md.

Poe's Pleading and Practice.
 Maryland Reports.
 Law books relating to Maryland.
 Books published in Baltimore.
 Ford's Washington's Letters.

Geo. W. Ogilvie & Co., 181 Monroe St., Chicago, Ill.

The Imperial Dictionary, 4 v., state price and condition.

Ohio State Univ. Library, Columbus, O.

Stewart, Printer's Art.

Old Corner Book Store, 27 Bromfield St., Boston.

Bayne, *Lessons from My Masters*.

W. Millard Palmer Co., 20 Monroe St., Grand Rapids, Mich.

Michelet, *The Ocean*.
 Twentieth Century Encyclopedia.
 The American Catalogue, from 1895 to 1900, bound in hf. russia.
 Marsh, *Opening of the Oyster*.
 Farmer, *History of Michigan*, second-hand.

Peter Paul & Co., 448 Main St., Buffalo, N. Y.

The Creed of Christendom. W. R. Greg.
 The Enigmas of Life. W. R. Greg.

Pierce & Zahn, 633 17th St., Denver, Colo.

2 copies *Sin Eater*, Macleod.
 Pierce's Colonial List.
 Lunge's Sulphuric Acid and Alkali, v. 2.
 Voyage Without a Harbor, Van Dyke.

The Pilgrim Press, 14 Beacon St., Boston, Mass.

A Memorial of Samuel Phillips, by John L. Taylor. Cong. Board of Pub., Boston, 1856.

BOOKS WANTED.—Continued.

The Pilgrim Press, 175 Wabash Ave., Chicago, Ill.

Crawford's Atonement.
Stevens, Leslie, Science of Ethics.
What I Think After Thinking, Rees.

Isaac Pitman & Sons, 31 Union Sq., N. Y.

Pitman's Shorthand Weekly, v. 6, 7.

C. S. Pratt, 161 6th Ave., N. Y. [Cash.]

Ellis, Psychology of Sex (any.)
The Perfumed Garden, Burton trans.
O'Reilly, In Bohemia.
Propertius Petronius, etc., etc., Bohn (or any.)
Farquhar or Wilkinson, Photo Engraving.

Pratt Institute Free Library, Ryerson St., Brooklyn, N. Y.

Trained Nurse and Hospital Review for Jan., 1904.

Presbyterian Board of Publication and S. S. Work, 192 Michigan Ave., Chicago, Ill.

Beacon's Lights of History.
Set of Stoddard's Lectures.
Love Revealed, by Bowen.
Grapes of Eschol, by McDuff.
God and the Little Children, by Van Dyke.
Spurgeon's Treasury of David.
Guthrie's Complete Works.
Lock's Commonplace Book of the Bible.

Presb. Board of Publication and S. S. Work, 1516 Locust St., St. Louis, Mo.

Memoirs and Remains of R. M. McCheyne, Bonar (must contain selections of his sermons), new or second-hand.

Presbyterian Book Store, 712 Penn Ave., Pittsburgh, Pa.

The Jews: a Prediction and Fulfillment.

Preston & Rounds Co., Providence, R. I.

Sabre, Lieut. G. E., Nineteen Months a Prisoner of War.
John Whopper, by Thomas M. Clark.
Century Dictionary.

C. J. Price, 1004 Walnut St., Phila., Pa.

King, Catherine, Our Detachment, Harper's Select Novels.
Bird, Dr. R. M., The Jibbenainosay (Nick of the Woods.)

Public Library, Schenectady, N. Y.

Froude's Short Studies, v. 3, 4. Scribner.
Brown's Spare Hours, v. 2, 3. Houghton.
Bacon's Works, ed. Spedding, v. 10.
Liddell and Scott's Lexicon, last ed.
Great Round World, v. 21.

W. F. Purnell, 716 K St., Sacramento, Cal. [Cash.]
Caroline the Illustrious, by W. H. Wilkins, 2 v. Longmans.

Queen City Book Co., 7 W. 7th St., Cincinnati, O.

Morley's Life of Gladstone, 2 v.
Archbishop Hughes, Sermons, Speeches and Lectures.
Stimson's History of the Express Business.
Oliver's Freemason's Treasury. 1863.
Oliver's Discrepancies of Freemasonry.
Lawrence's Catalogue of Masonic Books.
Kenning's Cyclopedia of Freemasonry.
Mackenzie's Royal Masonic Cyclopedia.
Sherer's Gems of Masonry.
Polyglot Bible.
Collins' History of Kentucky, 2 v.
Boetical Works of Father Prout.
Anner's Return or Migration of a Soul, by Rev. Hormann.
Raphaels, Key to Astrology.
Gadbury, Astrology.
McIlvain, C. L., Ebon and Gold.
Wilkinson, J., Life of.

Raymer's Old Book Store, Minneapolis, Minn.

Jarvis, Italian Rambles.
Lewis and Clark's Expedition, Coues' ed.
Neil's History of Minn., 5th or 6th ed.
Last American.

Fleming H. Revell Co., Chicago, Ill.

Spectator, v. 1, ed. by Smith. Scribner.
Cynic Calendar, 1903.
Shakespeare and Religion, Wilberforce.

Geo. H. Richmond, 326 5th Ave., N. Y.

Dr. Syntax, Tour of a Wife.
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Philip Roeder, 616 Locust St., St. Louis, Mo.

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Book of Mormon, 1st ed., Palmyra. New York, 1830.
Lee's Mormonism Unveiled.
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Tucker's Origin, Rise and Progress of Mormonism.
Turner's Mormonism in all Ages.
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Illustrated London News, Jan. to Dec., 1864; Jan. to June, '65.
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Rafer, Antiquitates Americanae, etc. 1837.
Trans. Amer. Inst. Mining Engineers, v. 31, 32.
Shaler, U. S. of America, 2 v.
Journal of Comparative Medicine, 1894, 1903.

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The University of Texas, Austin, Tex.

Bagby, G. W., Writings. Richmond, 1884-86.
Chivers, T. H., Conrad and Eudora, 1834, also other
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Clark, Jennie T., Songs of the South. 1896.
Clarke, Mrs. M. B. ("Tenella"), Wood Notes. Bal-
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Literary Casket and Pocket Mag., N. Y., May, 1822.
The Ladies Musical Portfolio.
Marshall, John A., American Bastilles. N. Y., 1880.
Butler, Fred., History U. S. Hartford, 1821.

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